Local Market Update – April 2022A Research Tool Provided by Iowa Association of REALTORS®



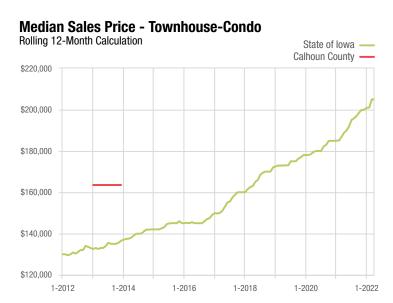
Calhoun County

Single-Family Detached		April			Year to Date	
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	6	9	+ 50.0%	24	28	+ 16.7%
Pending Sales	12	4	- 66.7%	30	23	- 23.3%
Closed Sales	4	6	+ 50.0%	20	22	+ 10.0%
Days on Market Until Sale	43	49	+ 14.0%	99	65	- 34.3%
Median Sales Price*	\$90,500	\$173,500	+ 91.7%	\$78,500	\$128,500	+ 63.7%
Average Sales Price*	\$100,250	\$160,117	+ 59.7%	\$88,645	\$125,164	+ 41.2%
Percent of List Price Received*	96.4%	93.1%	- 3.4%	94.0%	93.6%	- 0.4%
Inventory of Homes for Sale	14	19	+ 35.7%	_	_	_
Months Supply of Inventory	1.9	3.1	+ 63.2%			

Townhouse-Condo		April			Year to Date	
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_		_		_	_
Median Sales Price*			_			
Average Sales Price*	_		_		_	_
Percent of List Price Received*			_			_
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory		_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Calhoun County -\$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.