Local Market Update – April 2022A Research Tool Provided by Iowa Association of REALTORS®

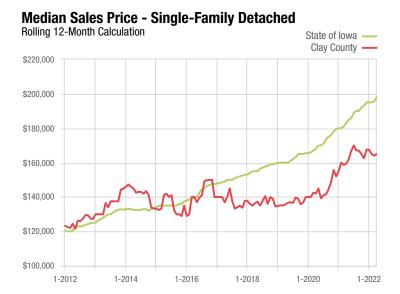


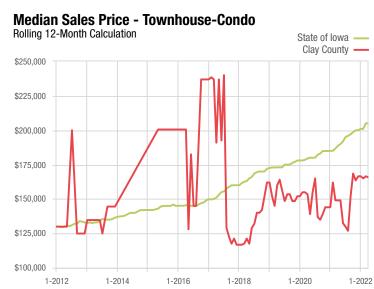
Clay County

Single-Family Detached		April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	48	29	- 39.6%	114	123	+ 7.9%	
Pending Sales	36	22	- 38.9%	108	105	- 2.8%	
Closed Sales	18	33	+ 83.3%	71	77	+ 8.5%	
Days on Market Until Sale	55	56	+ 1.8%	89	61	- 31.5%	
Median Sales Price*	\$146,000	\$147,000	+ 0.7%	\$159,000	\$146,000	- 8.2%	
Average Sales Price*	\$170,872	\$179,482	+ 5.0%	\$188,730	\$178,393	- 5.5%	
Percent of List Price Received*	98.5%	97.9%	- 0.6%	96.8%	97.2%	+ 0.4%	
Inventory of Homes for Sale	42	41	- 2.4%		_	_	
Months Supply of Inventory	1.4	1.4	0.0%				

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	1	1	0.0%	2	6	+ 200.0%
Pending Sales	0	0	0.0%	2	4	+ 100.0%
Closed Sales	0	1	_	3	4	+ 33.3%
Days on Market Until Sale		36	_	153	94	- 38.6%
Median Sales Price*		\$124,900	_	\$215,000	\$237,500	+ 10.5%
Average Sales Price*		\$124,900	_	\$182,133	\$234,725	+ 28.9%
Percent of List Price Received*		100.0%	_	93.1%	99.5%	+ 6.9%
Inventory of Homes for Sale	2	3	+ 50.0%		_	_
Months Supply of Inventory	1.3	1.4	+ 7.7%		_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.