

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



East Central Iowa Board of REALTORS®

Includes Dubuque, Jones and Jackson Counties

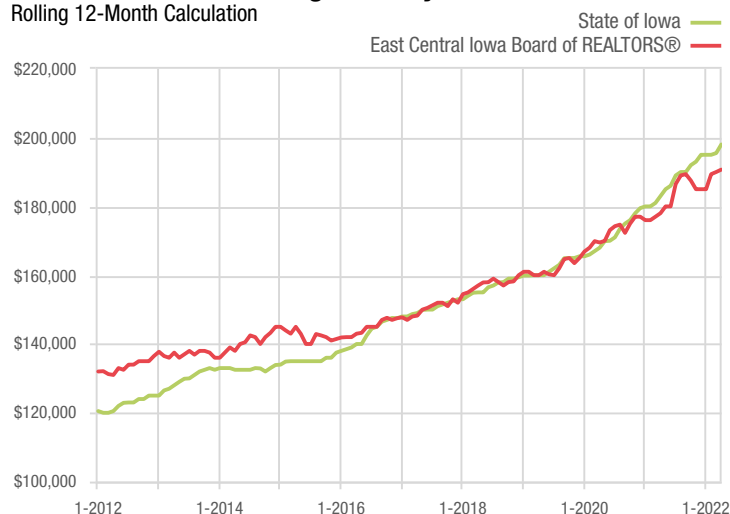
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	185	139	- 24.9%	533	447	- 16.1%
Pending Sales	173	93	- 46.2%	509	371	- 27.1%
Closed Sales	107	102	- 4.7%	369	351	- 4.9%
Days on Market Until Sale	25	32	+ 28.0%	33	28	- 15.2%
Median Sales Price*	\$190,050	\$199,000	+ 4.7%	\$175,000	\$191,000	+ 9.1%
Average Sales Price*	\$221,590	\$244,366	+ 10.3%	\$204,905	\$220,505	+ 7.6%
Percent of List Price Received*	99.2%	100.6%	+ 1.4%	98.1%	99.1%	+ 1.0%
Inventory of Homes for Sale	117	137	+ 17.1%	—	—	—
Months Supply of Inventory	0.9	1.1	+ 22.2%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	38	20	- 47.4%	66	45	- 31.8%
Pending Sales	9	12	+ 33.3%	48	35	- 27.1%
Closed Sales	13	14	+ 7.7%	40	33	- 17.5%
Days on Market Until Sale	63	54	- 14.3%	56	44	- 21.4%
Median Sales Price*	\$270,000	\$188,750	- 30.1%	\$254,000	\$200,000	- 21.3%
Average Sales Price*	\$268,537	\$193,017	- 28.1%	\$237,788	\$199,637	- 16.0%
Percent of List Price Received*	101.8%	97.6%	- 4.1%	99.9%	98.8%	- 1.1%
Inventory of Homes for Sale	38	39	+ 2.6%	—	—	—
Months Supply of Inventory	3.1	3.4	+ 9.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

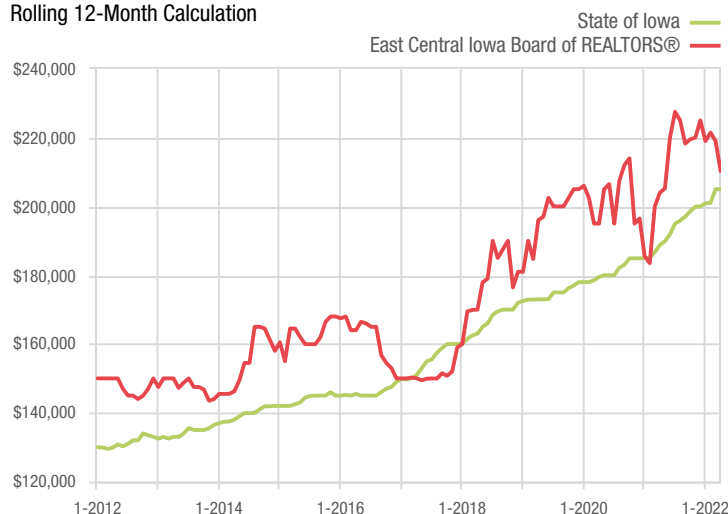
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.