

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties

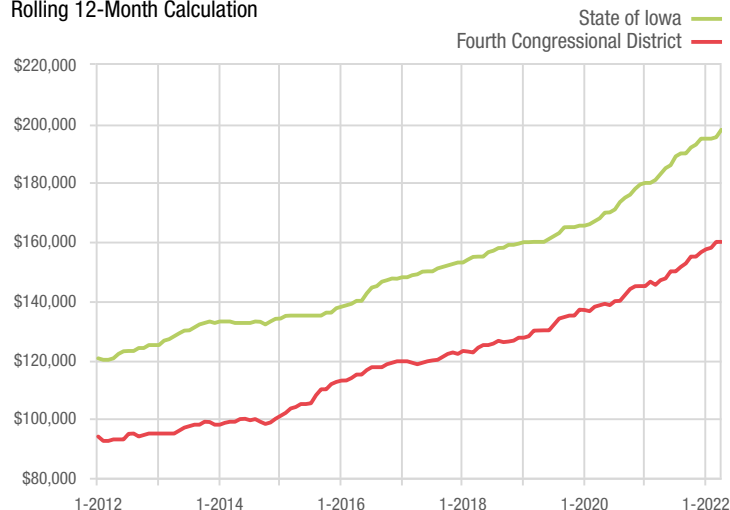
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	999	843	- 15.6%	2,970	2,756	- 7.2%
Pending Sales	902	759	- 15.9%	2,892	2,503	- 13.5%
Closed Sales	757	654	- 13.6%	2,369	2,125	- 10.3%
Days on Market Until Sale	70	49	- 30.0%	73	52	- 28.8%
Median Sales Price*	\$147,250	\$160,000	+ 8.7%	\$142,125	\$156,000	+ 9.8%
Average Sales Price*	\$172,278	\$193,695	+ 12.4%	\$168,892	\$186,930	+ 10.7%
Percent of List Price Received*	96.4%	98.0%	+ 1.7%	96.1%	96.9%	+ 0.8%
Inventory of Homes for Sale	1,296	1,051	- 18.9%	—	—	—
Months Supply of Inventory	1.6	1.4	- 12.5%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	78	43	- 44.9%	212	171	- 19.3%
Pending Sales	74	48	- 35.1%	198	165	- 16.7%
Closed Sales	48	26	- 45.8%	133	126	- 5.3%
Days on Market Until Sale	104	49	- 52.9%	103	62	- 39.8%
Median Sales Price*	\$189,000	\$252,250	+ 33.5%	\$196,000	\$199,950	+ 2.0%
Average Sales Price*	\$213,310	\$242,758	+ 13.8%	\$222,528	\$238,293	+ 7.1%
Percent of List Price Received*	97.2%	99.3%	+ 2.2%	97.3%	98.9%	+ 1.6%
Inventory of Homes for Sale	142	125	- 12.0%	—	—	—
Months Supply of Inventory	2.6	2.6	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

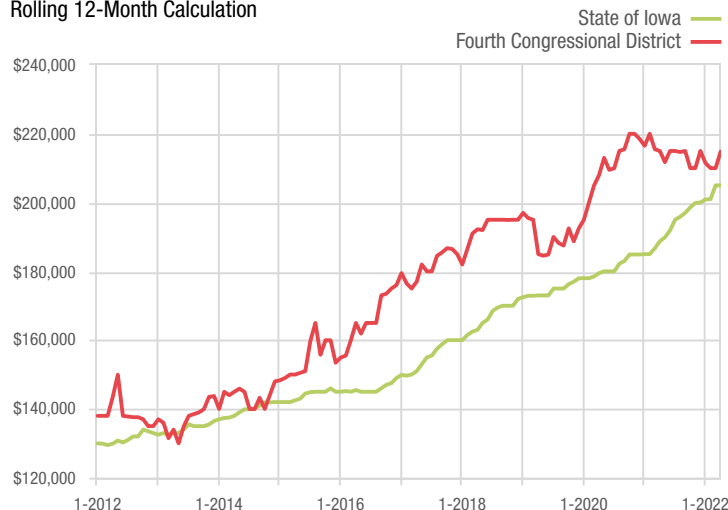
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.