## **Local Market Update – April 2022**A Research Tool Provided by Iowa Association of REALTORS®



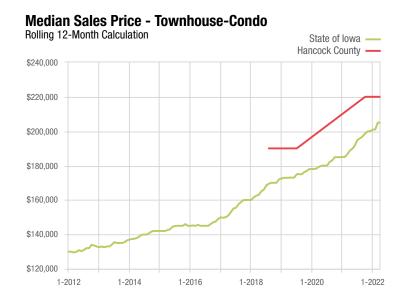
## **Hancock County**

Single-Family Detached		April			Year to Date	
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	18	13	- 27.8%	59	65	+ 10.2%
Pending Sales	15	14	- 6.7%	49	61	+ 24.5%
Closed Sales	8	15	+ 87.5%	40	49	+ 22.5%
Days on Market Until Sale	225	81	- 64.0%	117	82	- 29.9%
Median Sales Price*	\$121,250	\$79,950	- 34.1%	\$112,000	\$118,500	+ 5.8%
Average Sales Price*	\$169,800	\$105,030	- 38.1%	\$141,782	\$127,219	- 10.3%
Percent of List Price Received*	97.1%	97.8%	+ 0.7%	92.9%	95.3%	+ 2.6%
Inventory of Homes for Sale	43	45	+ 4.7%		_	
Months Supply of Inventory	2.7	2.9	+ 7.4%			

Townhouse-Condo	April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	0	0	0.0%	1	1	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*			_				
Average Sales Price*	_	_	_		_	_	
Percent of List Price Received*			_		_		
Inventory of Homes for Sale	1	1	0.0%	_	_	_	
Months Supply of Inventory		1.0	_			_	

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Hancock County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.