

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

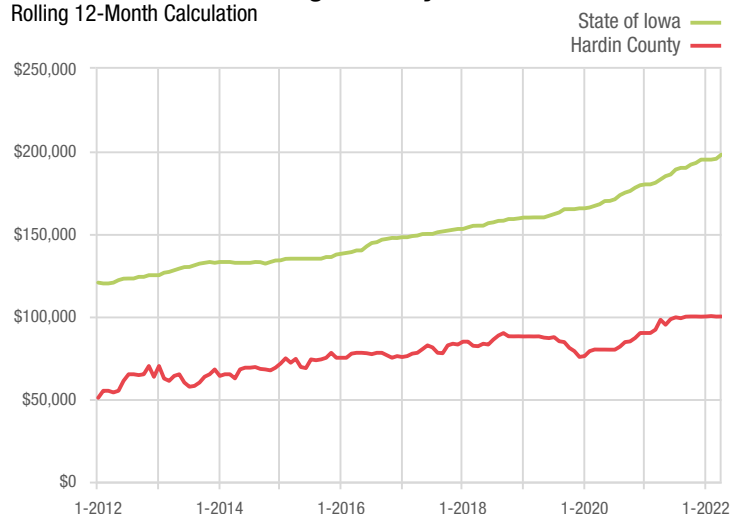
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	23	29	+ 26.1%	78	100	+ 28.2%
Pending Sales	27	22	- 18.5%	93	68	- 26.9%
Closed Sales	27	13	- 51.9%	71	64	- 9.9%
Days on Market Until Sale	81	33	- 59.3%	85	44	- 48.2%
Median Sales Price*	\$98,250	\$102,000	+ 3.8%	\$98,000	\$99,950	+ 2.0%
Average Sales Price*	\$121,569	\$115,715	- 4.8%	\$107,477	\$118,728	+ 10.5%
Percent of List Price Received*	96.1%	96.9%	+ 0.8%	95.5%	95.2%	- 0.3%
Inventory of Homes for Sale	34	39	+ 14.7%	—	—	—
Months Supply of Inventory	1.6	2.0	+ 25.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	308	—	—	308	—	—
Median Sales Price*	\$87,500	—	—	\$87,500	—	—
Average Sales Price*	\$87,500	—	—	\$87,500	—	—
Percent of List Price Received*	100.0%	—	—	100.0%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

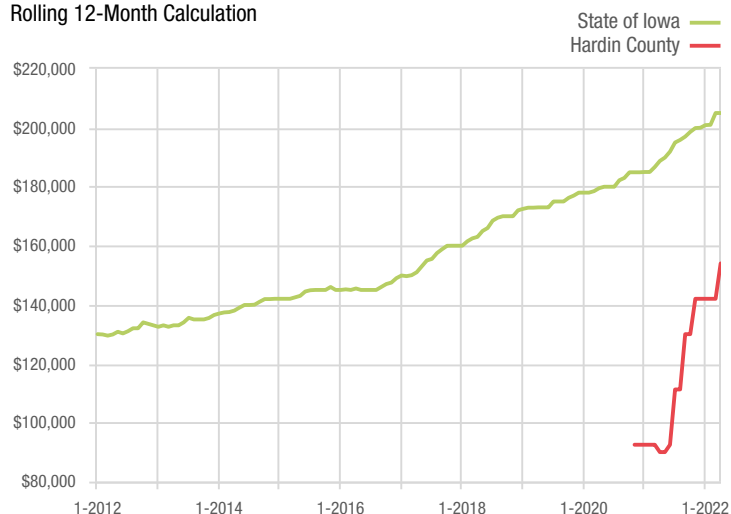
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.