

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

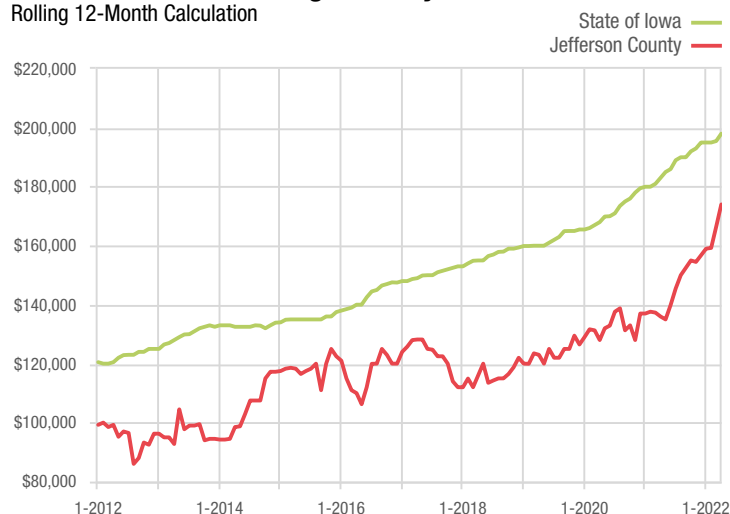
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	31	23	- 25.8%	72	81	+ 12.5%
Pending Sales	28	16	- 42.9%	66	59	- 10.6%
Closed Sales	11	19	+ 72.7%	40	59	+ 47.5%
Days on Market Until Sale	79	70	- 11.4%	82	67	- 18.3%
Median Sales Price*	\$110,000	\$170,000	+ 54.5%	\$129,950	\$198,000	+ 52.4%
Average Sales Price*	\$128,945	\$197,879	+ 53.5%	\$156,027	\$203,259	+ 30.3%
Percent of List Price Received*	93.6%	97.2%	+ 3.8%	95.5%	96.6%	+ 1.2%
Inventory of Homes for Sale	36	45	+ 25.0%	—	—	—
Months Supply of Inventory	2.2	2.7	+ 22.7%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	2	2	0.0%	5	5	0.0%
Pending Sales	1	2	+ 100.0%	3	4	+ 33.3%
Closed Sales	1	2	+ 100.0%	1	3	+ 200.0%
Days on Market Until Sale	209	68	- 67.5%	209	98	- 53.1%
Median Sales Price*	\$159,300	\$168,000	+ 5.5%	\$159,300	\$188,000	+ 18.0%
Average Sales Price*	\$159,300	\$168,000	+ 5.5%	\$159,300	\$190,333	+ 19.5%
Percent of List Price Received*	100.0%	96.4%	- 3.6%	100.0%	95.8%	- 4.2%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	2.0	1.4	- 30.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

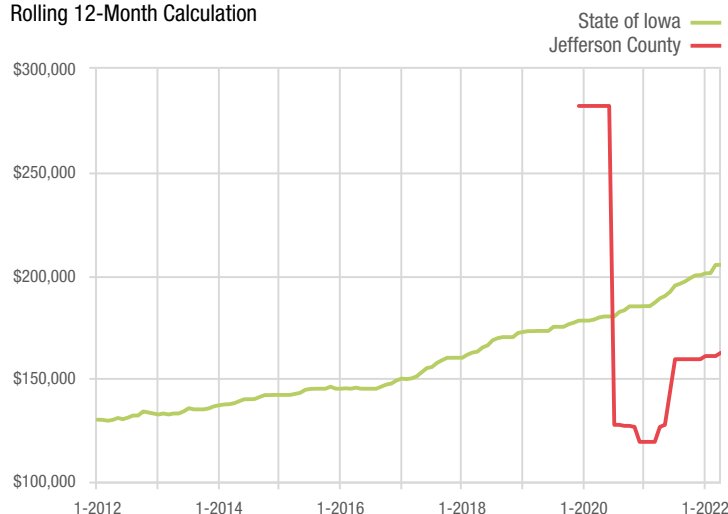
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.