

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Johnson County

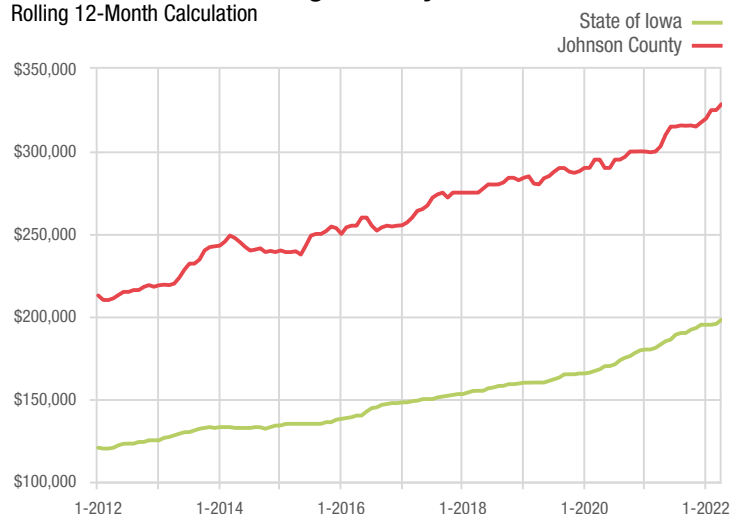
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	219	211	- 3.7%	761	704	- 7.5%
Pending Sales	229	171	- 25.3%	589	532	- 9.7%
Closed Sales	141	140	- 0.7%	393	388	- 1.3%
Days on Market Until Sale	52	36	- 30.8%	57	46	- 19.3%
Median Sales Price*	\$335,000	\$385,950	+ 15.2%	\$300,000	\$351,250	+ 17.1%
Average Sales Price*	\$355,815	\$385,927	+ 8.5%	\$337,223	\$380,864	+ 12.9%
Percent of List Price Received*	99.2%	100.8%	+ 1.6%	98.7%	100.1%	+ 1.4%
Inventory of Homes for Sale	321	316	- 1.6%	—	—	—
Months Supply of Inventory	2.1	2.2	+ 4.8%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	198	137	- 30.8%	741	567	- 23.5%
Pending Sales	181	121	- 33.1%	450	415	- 7.8%
Closed Sales	111	98	- 11.7%	284	288	+ 1.4%
Days on Market Until Sale	54	42	- 22.2%	71	55	- 22.5%
Median Sales Price*	\$209,900	\$238,050	+ 13.4%	\$209,400	\$235,000	+ 12.2%
Average Sales Price*	\$212,406	\$246,203	+ 15.9%	\$213,152	\$241,268	+ 13.2%
Percent of List Price Received*	99.9%	102.1%	+ 2.2%	99.3%	100.2%	+ 0.9%
Inventory of Homes for Sale	396	326	- 17.7%	—	—	—
Months Supply of Inventory	4.0	3.2	- 20.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

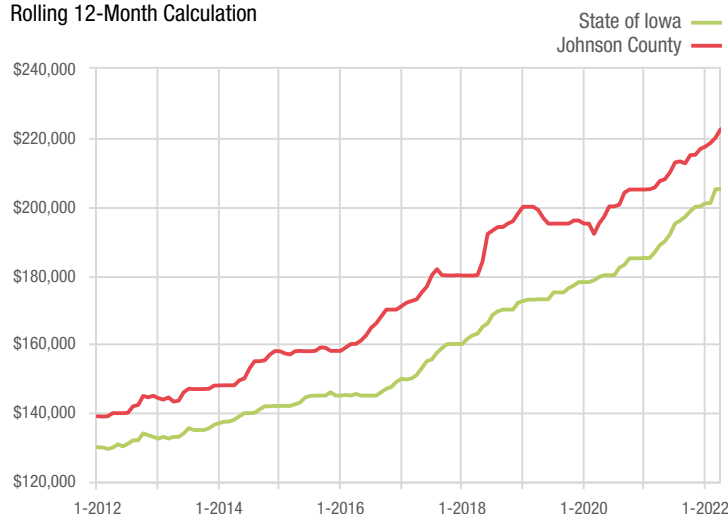
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.