

# Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Kossuth County

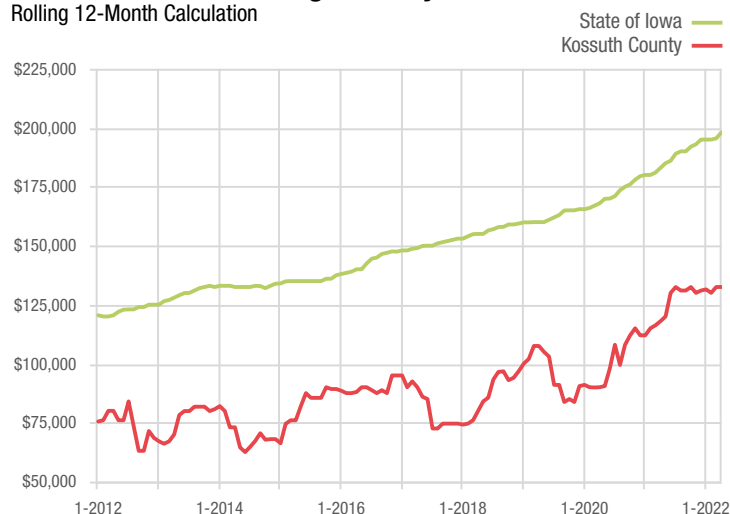
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	25	16	- 36.0%	89	56	- 37.1%
Pending Sales	23	14	- 39.1%	57	44	- 22.8%
Closed Sales	15	16	+ 6.7%	40	46	+ 15.0%
Days on Market Until Sale	42	89	+ 111.9%	92	86	- 6.5%
Median Sales Price*	\$87,500	<b>\$96,250</b>	+ 10.0%	\$132,500	<b>\$153,950</b>	+ 16.2%
Average Sales Price*	\$106,110	<b>\$125,350</b>	+ 18.1%	\$148,439	<b>\$164,343</b>	+ 10.7%
Percent of List Price Received*	93.9%	<b>94.4%</b>	+ 0.5%	93.0%	<b>93.8%</b>	+ 0.9%
Inventory of Homes for Sale	51	28	- 45.1%	—	—	—
Months Supply of Inventory	3.6	2.2	- 38.9%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	1	—	1	1	0.0%
Days on Market Until Sale	—	106	—	48	106	+ 120.8%
Median Sales Price*	—	<b>\$185,000</b>	—	\$137,500	<b>\$185,000</b>	+ 34.5%
Average Sales Price*	—	<b>\$185,000</b>	—	\$137,500	<b>\$185,000</b>	+ 34.5%
Percent of List Price Received*	—	<b>94.9%</b>	—	92.3%	<b>94.9%</b>	+ 2.8%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	1.0	+ 42.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

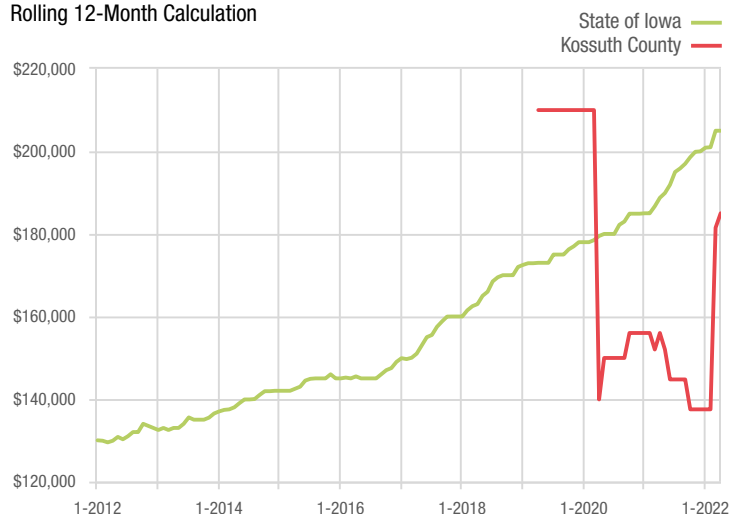
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.