Local Market Update – April 2022A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

Single-Family Detached		April			Year to Date	
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	9	7	- 22.2%	35	29	- 17.1%
Pending Sales	8	5	- 37.5%	20	31	+ 55.0%
Closed Sales	7	8	+ 14.3%	18	19	+ 5.6%
Days on Market Until Sale	79	39	- 50.6%	72	55	- 23.6%
Median Sales Price*	\$150,500	\$165,000	+ 9.6%	\$129,950	\$161,500	+ 24.3%
Average Sales Price*	\$150,486	\$195,929	+ 30.2%	\$137,600	\$193,389	+ 40.5%
Percent of List Price Received*	94.6%	97.6%	+ 3.2%	95.9%	96.6%	+ 0.7%
Inventory of Homes for Sale	24	10	- 58.3%		_	_
Months Supply of Inventory	3.7	1.3	- 64.9%			

Townhouse-Condo		April			Year to Date	
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_		_		_	_
Median Sales Price*			_			
Average Sales Price*	_		_		_	_
Percent of List Price Received*			_			_
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory		_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Louisa County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022

Rolling 12-Month Calculation State of Iowa -Louisa County \$220,000 \$200,000 \$180,000 \$160,000 \$140,000

Median Sales Price - Townhouse-Condo

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

\$120,000

1-2012

1-2014

1-2016

1-2018

1-2020

1-2022