

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

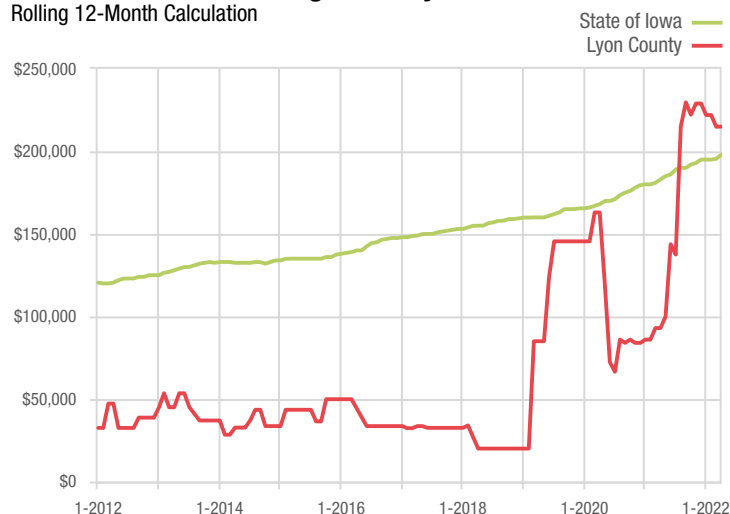
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	3	6	+ 100.0%	9	15	+ 66.7%
Pending Sales	3	5	+ 66.7%	9	16	+ 77.8%
Closed Sales	4	6	+ 50.0%	8	10	+ 25.0%
Days on Market Until Sale	94	90	- 4.3%	105	66	- 37.1%
Median Sales Price*	\$205,450	\$227,500	+ 10.7%	\$214,000	\$149,750	- 30.0%
Average Sales Price*	\$231,450	\$254,333	+ 9.9%	\$231,600	\$175,280	- 24.3%
Percent of List Price Received*	96.8%	97.1%	+ 0.3%	96.9%	94.0%	- 3.0%
Inventory of Homes for Sale	7	4	- 42.9%	—	—	—
Months Supply of Inventory	2.9	0.9	- 69.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	0	2	—	1	3	+ 200.0%
Pending Sales	1	1	0.0%	2	2	0.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	688	1	- 99.9%
Median Sales Price*	—	—	—	\$66,900	\$79,000	+ 18.1%
Average Sales Price*	—	—	—	\$66,900	\$79,000	+ 18.1%
Percent of List Price Received*	—	—	—	91.8%	98.8%	+ 7.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

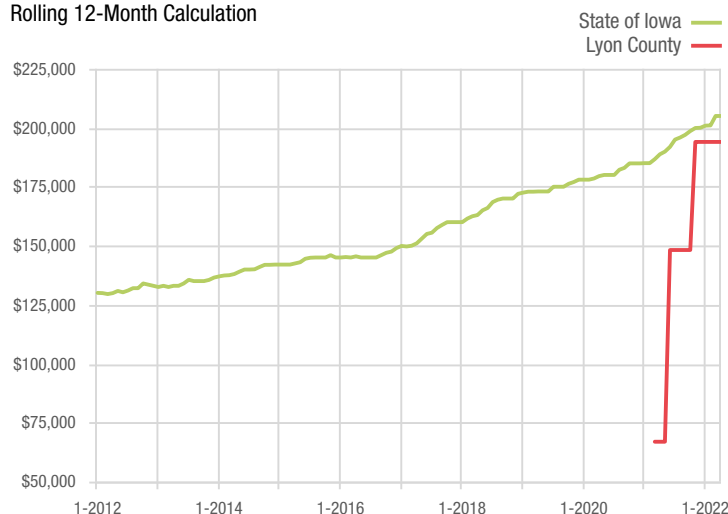
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.