Local Market Update – April 2022A Research Tool Provided by Iowa Association of REALTORS®

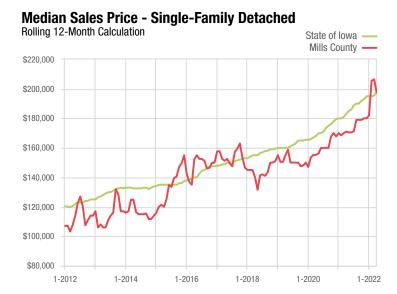


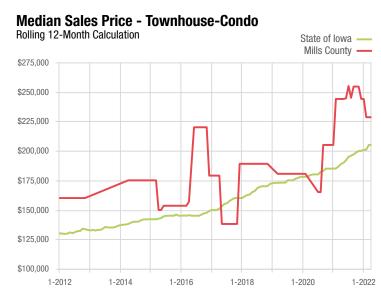
Mills County

Single-Family Detached		April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change		
New Listings	16	16	0.0%	40	50	+ 25.0%		
Pending Sales	11	4	- 63.6%	38	37	- 2.6%		
Closed Sales	10	10	0.0%	33	32	- 3.0%		
Days on Market Until Sale	5	16	+ 220.0%	26	21	- 19.2%		
Median Sales Price*	\$230,500	\$205,000	- 11.1%	\$170,000	\$220,000	+ 29.4%		
Average Sales Price*	\$269,350	\$237,850	- 11.7%	\$194,561	\$270,628	+ 39.1%		
Percent of List Price Received*	98.5%	99.2%	+ 0.7%	96.0%	100.2%	+ 4.4%		
Inventory of Homes for Sale	8	16	+ 100.0%	_	_	_		
Months Supply of Inventory	0.7	1.8	+ 157.1%					

Townhouse-Condo	April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	0	0	0.0%	12	0	- 100.0%	
Pending Sales	1	0	- 100.0%	3	0	- 100.0%	
Closed Sales	0	0	0.0%	1	0	- 100.0%	
Days on Market Until Sale		_	_	2	_	_	
Median Sales Price*			_	\$244,000			
Average Sales Price*	_		_	\$244,000	_	_	
Percent of List Price Received*			_	98.0%			
Inventory of Homes for Sale	9	0	- 100.0%		_	_	
Months Supply of Inventory	9.0		_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.