

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

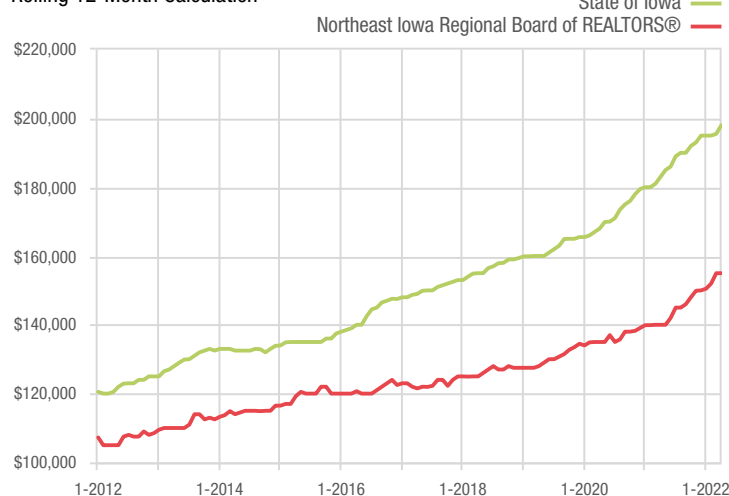
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	440	401	- 8.9%	1,281	1,174	- 8.4%
Pending Sales	418	355	- 15.1%	1,319	1,149	- 12.9%
Closed Sales	302	286	- 5.3%	1,008	947	- 6.1%
Days on Market Until Sale	48	34	- 29.2%	55	37	- 32.7%
Median Sales Price*	\$144,500	\$160,000	+ 10.7%	\$137,000	\$155,000	+ 13.1%
Average Sales Price*	\$176,826	\$186,847	+ 5.7%	\$162,994	\$183,147	+ 12.4%
Percent of List Price Received*	97.9%	99.5%	+ 1.6%	96.5%	98.1%	+ 1.7%
Inventory of Homes for Sale	442	312	- 29.4%	—	—	—
Months Supply of Inventory	1.3	1.0	- 23.1%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	19	30	+ 57.9%	70	88	+ 25.7%
Pending Sales	25	20	- 20.0%	79	74	- 6.3%
Closed Sales	20	19	- 5.0%	71	61	- 14.1%
Days on Market Until Sale	72	14	- 80.6%	73	20	- 72.6%
Median Sales Price*	\$176,200	\$170,000	- 3.5%	\$170,000	\$170,000	0.0%
Average Sales Price*	\$175,725	\$183,568	+ 4.5%	\$171,079	\$182,161	+ 6.5%
Percent of List Price Received*	97.6%	102.1%	+ 4.6%	97.1%	100.4%	+ 3.4%
Inventory of Homes for Sale	20	32	+ 60.0%	—	—	—
Months Supply of Inventory	0.9	1.8	+ 100.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

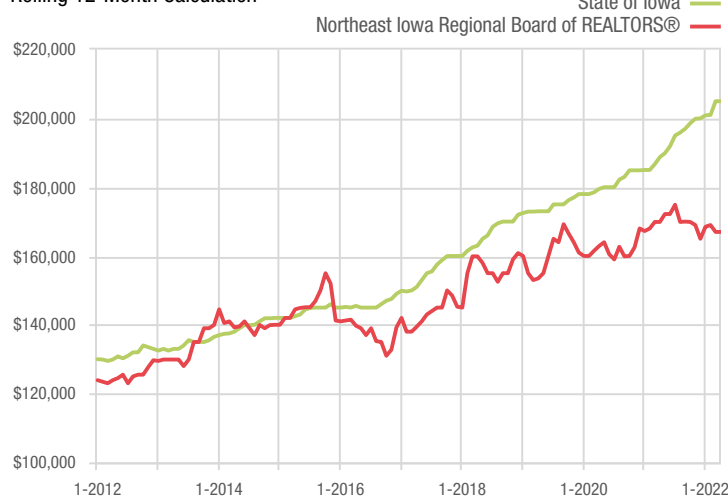
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of May 15, 2022. All data from the multiple listing services in the state of Iowa. | Report © 2022 ShowingTime.