## **Local Market Update – April 2022**A Research Tool Provided by Iowa Association of REALTORS®

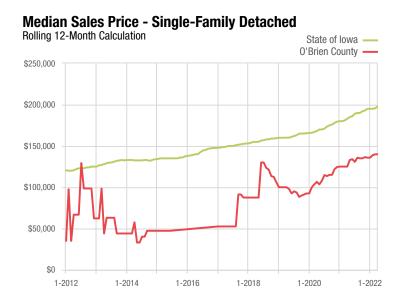


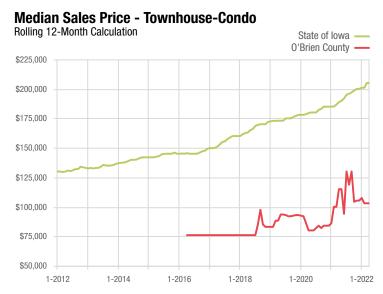
## **O'Brien County**

Single-Family Detached	April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	14	9	- 35.7%	39	35	- 10.3%	
Pending Sales	9	12	+ 33.3%	39	36	- 7.7%	
Closed Sales	8	9	+ 12.5%	26	22	- 15.4%	
Days on Market Until Sale	96	53	- 44.8%	113	61	- 46.0%	
Median Sales Price*	\$134,500	\$135,000	+ 0.4%	\$120,150	\$139,500	+ 16.1%	
Average Sales Price*	\$188,363	\$169,167	- 10.2%	\$147,662	\$155,791	+ 5.5%	
Percent of List Price Received*	92.6%	92.0%	- 0.6%	92.5%	92.4%	- 0.1%	
Inventory of Homes for Sale	18	11	- 38.9%	_			
Months Supply of Inventory	1.7	1.3	- 23.5%				

Townhouse-Condo	April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	1	0	- 100.0%	2	1	- 50.0%	
Pending Sales	0	0	0.0%	2	0	- 100.0%	
Closed Sales	0	0	0.0%	2	1	- 50.0%	
Days on Market Until Sale	_	_	_	87	6	- 93.1%	
Median Sales Price*	_		_	\$148,750	\$179,900	+ 20.9%	
Average Sales Price*	_	-	_	\$148,750	\$179,900	+ 20.9%	
Percent of List Price Received*	_		_	102.7%	100.0%	- 2.6%	
Inventory of Homes for Sale	2	2	0.0%		_	_	
Months Supply of Inventory	1.3	1.5	+ 15.4%				

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.