

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

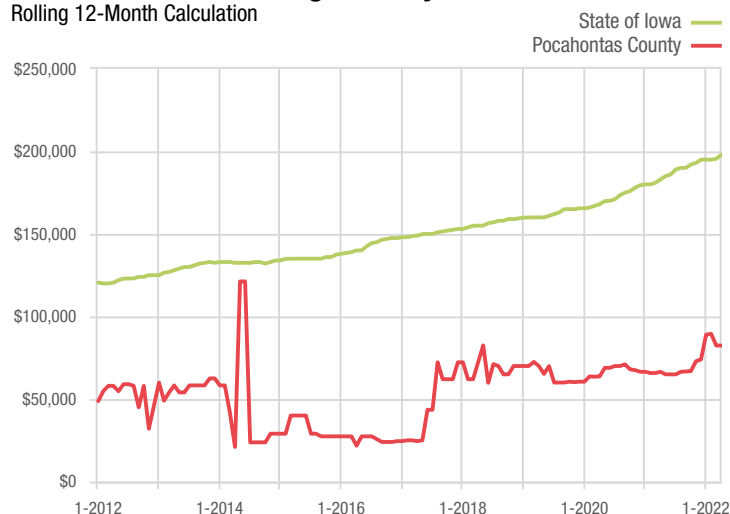
| Single-Family Detached | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 4 | 5 | + 25.0% | 12 | 15 | + 25.0% |
| Pending Sales | 3 | 5 | + 66.7% | 9 | 18 | + 100.0% |
| Closed Sales | 2 | 4 | + 100.0% | 10 | 18 | + 80.0% |
| Days on Market Until Sale | 6 | 23 | + 283.3% | 76 | 74 | - 2.6% |
| Median Sales Price* | \$175,000 | \$128,250 | - 26.7% | \$84,625 | \$95,200 | + 12.5% |
| Average Sales Price* | \$175,000 | \$113,350 | - 35.2% | \$105,335 | \$111,117 | + 5.5% |
| Percent of List Price Received* | 95.8% | 96.9% | + 1.1% | 91.7% | 93.6% | + 2.1% |
| Inventory of Homes for Sale | 6 | 6 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.4 | 1.2 | - 14.3% | — | — | — |

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

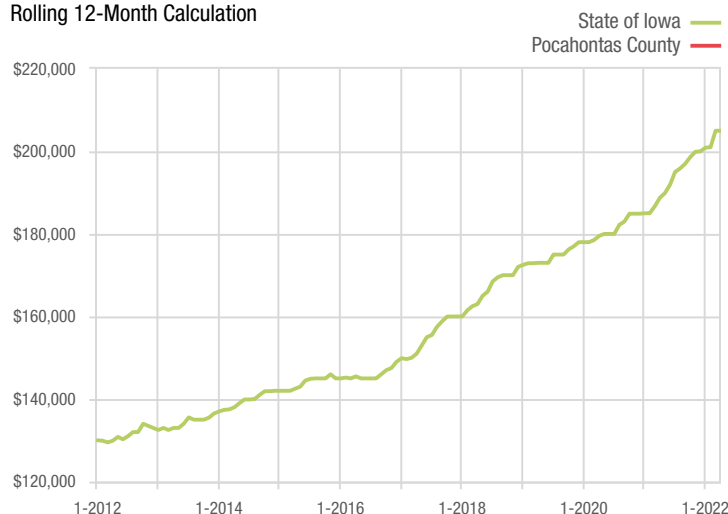
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.