

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pottawattamie County

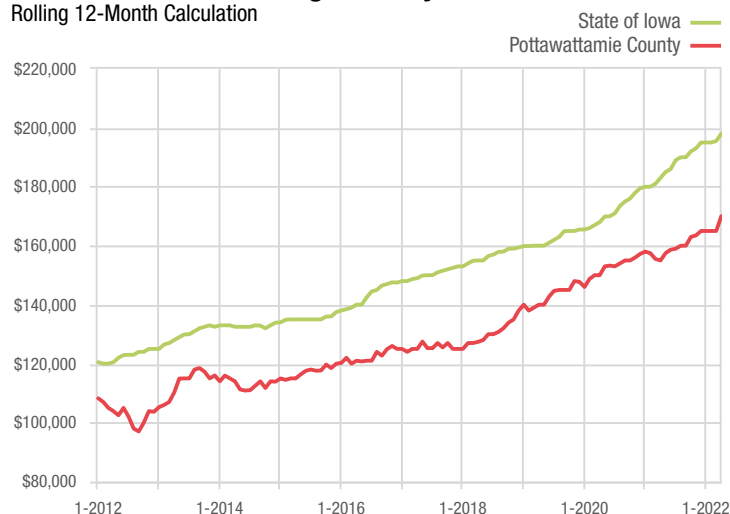
| Single-Family Detached | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 161 | 146 | - 9.3% | 432 | 423 | - 2.1% |
| Pending Sales | 141 | 93 | - 34.0% | 395 | 361 | - 8.6% |
| Closed Sales | 104 | 95 | - 8.7% | 329 | 318 | - 3.3% |
| Days on Market Until Sale | 11 | 10 | - 9.1% | 17 | 16 | - 5.9% |
| Median Sales Price* | \$146,000 | \$197,500 | + 35.3% | \$145,000 | \$169,450 | + 16.9% |
| Average Sales Price* | \$182,983 | \$254,915 | + 39.3% | \$188,140 | \$210,449 | + 11.9% |
| Percent of List Price Received* | 100.7% | 102.5% | + 1.8% | 99.8% | 100.1% | + 0.3% |
| Inventory of Homes for Sale | 79 | 91 | + 15.2% | — | — | — |
| Months Supply of Inventory | 0.7 | 0.8 | + 14.3% | — | — | — |

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 11 | 3 | - 72.7% | 28 | 13 | - 53.6% |
| Pending Sales | 12 | 4 | - 66.7% | 27 | 13 | - 51.9% |
| Closed Sales | 8 | 3 | - 62.5% | 16 | 13 | - 18.8% |
| Days on Market Until Sale | 2 | 3 | + 50.0% | 40 | 6 | - 85.0% |
| Median Sales Price* | \$235,250 | \$300,000 | + 27.5% | \$225,250 | \$230,000 | + 2.1% |
| Average Sales Price* | \$227,875 | \$298,671 | + 31.1% | \$231,981 | \$243,461 | + 4.9% |
| Percent of List Price Received* | 100.2% | 102.1% | + 1.9% | 99.0% | 101.7% | + 2.7% |
| Inventory of Homes for Sale | 6 | 3 | - 50.0% | — | — | — |
| Months Supply of Inventory | 0.9 | 0.7 | - 22.2% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

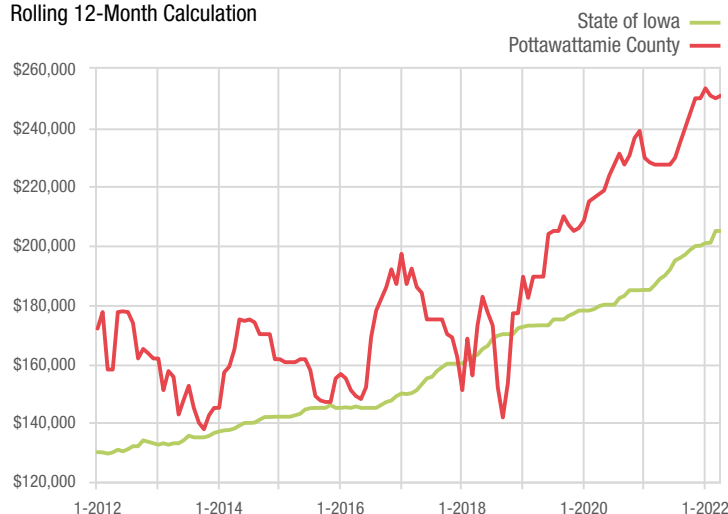
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.