

# Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Story County

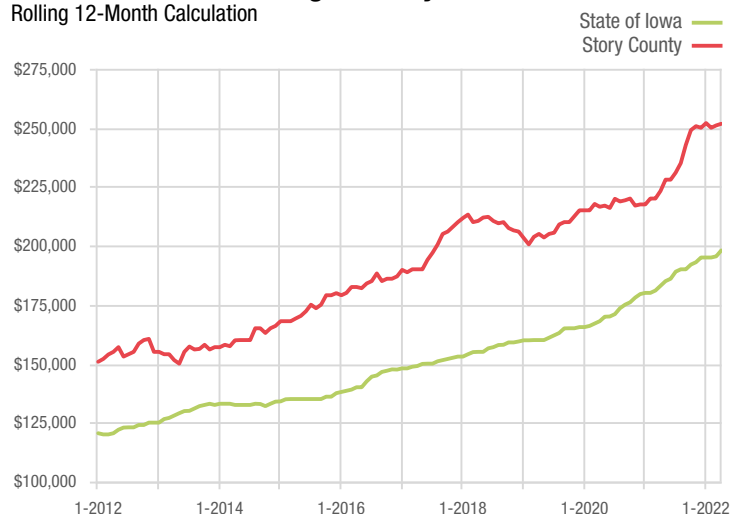
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	129	103	- 20.2%	407	364	- 10.6%
Pending Sales	106	126	+ 18.9%	333	320	- 3.9%
Closed Sales	91	79	- 13.2%	273	216	- 20.9%
Days on Market Until Sale	30	24	- 20.0%	47	34	- 27.7%
Median Sales Price*	\$225,000	\$249,900	+ 11.1%	\$230,000	\$247,450	+ 7.6%
Average Sales Price*	\$237,063	\$300,046	+ 26.6%	\$250,007	\$286,823	+ 14.7%
Percent of List Price Received*	99.9%	100.0%	+ 0.1%	99.1%	99.6%	+ 0.5%
Inventory of Homes for Sale	223	131	- 41.3%	—	—	—
Months Supply of Inventory	2.4	1.4	- 41.7%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	16	19	+ 18.8%	52	55	+ 5.8%
Pending Sales	11	19	+ 72.7%	44	53	+ 20.5%
Closed Sales	11	9	- 18.2%	35	32	- 8.6%
Days on Market Until Sale	57	46	- 19.3%	71	49	- 31.0%
Median Sales Price*	\$196,000	\$274,000	+ 39.8%	\$215,000	\$195,000	- 9.3%
Average Sales Price*	\$223,164	\$283,156	+ 26.9%	\$223,426	\$214,661	- 3.9%
Percent of List Price Received*	100.2%	100.3%	+ 0.1%	98.8%	97.8%	- 1.0%
Inventory of Homes for Sale	33	19	- 42.4%	—	—	—
Months Supply of Inventory	2.4	1.5	- 37.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

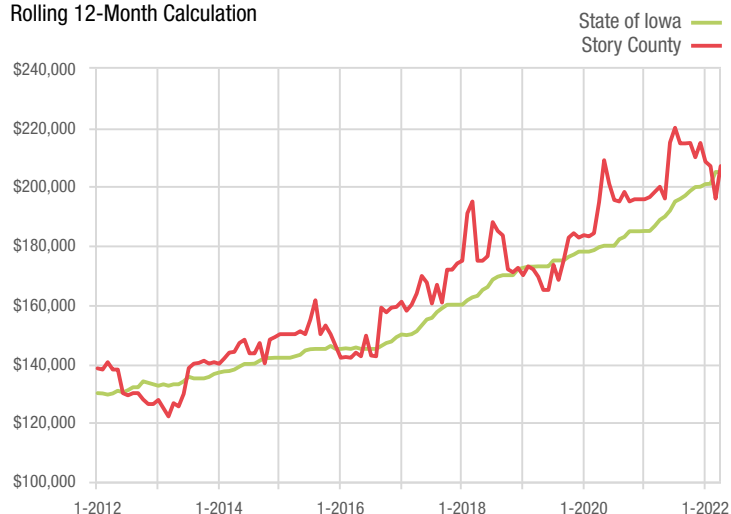
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.