

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Washington County

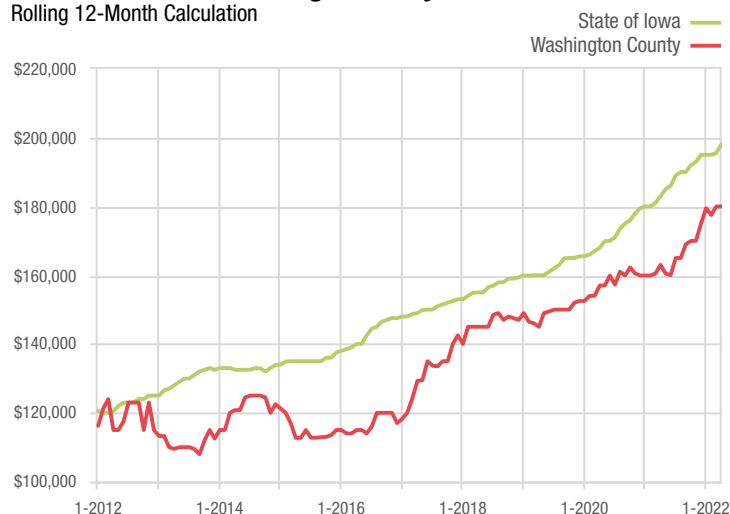
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	37	41	+ 10.8%	98	112	+ 14.3%
Pending Sales	35	24	- 31.4%	79	93	+ 17.7%
Closed Sales	23	36	+ 56.5%	66	91	+ 37.9%
Days on Market Until Sale	37	70	+ 89.2%	47	59	+ 25.5%
Median Sales Price*	\$179,900	\$188,500	+ 4.8%	\$165,500	\$180,000	+ 8.8%
Average Sales Price*	\$179,602	\$221,608	+ 23.4%	\$169,627	\$203,963	+ 20.2%
Percent of List Price Received*	99.7%	99.4%	- 0.3%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	45	52	+ 15.6%	—	—	—
Months Supply of Inventory	1.8	1.9	+ 5.6%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	2	3	+ 50.0%	9	16	+ 77.8%
Pending Sales	3	1	- 66.7%	9	6	- 33.3%
Closed Sales	1	0	- 100.0%	7	7	0.0%
Days on Market Until Sale	58	—	—	41	81	+ 97.6%
Median Sales Price*	\$119,000	—	—	\$119,000	\$240,000	+ 101.7%
Average Sales Price*	\$119,000	—	—	\$156,357	\$227,129	+ 45.3%
Percent of List Price Received*	100.0%	—	—	99.0%	99.0%	0.0%
Inventory of Homes for Sale	9	18	+ 100.0%	—	—	—
Months Supply of Inventory	4.1	6.5	+ 58.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

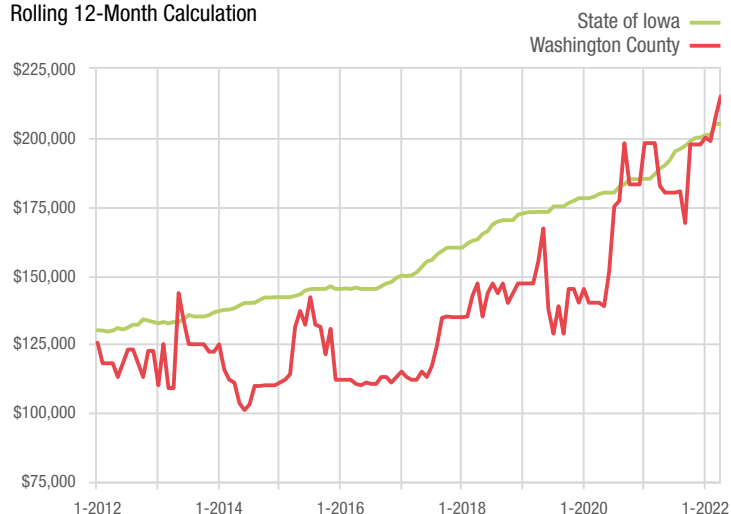
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.