

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

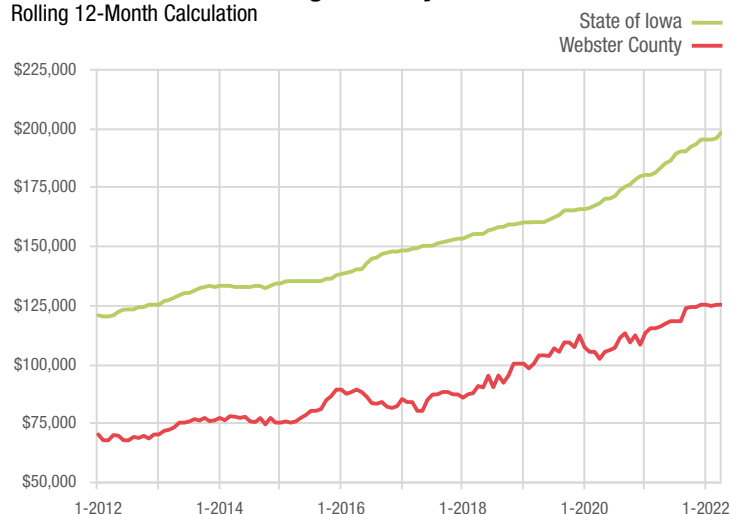
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	38	54	+ 42.1%	132	170	+ 28.8%
Pending Sales	39	25	- 35.9%	123	120	- 2.4%
Closed Sales	41	41	0.0%	112	123	+ 9.8%
Days on Market Until Sale	87	51	- 41.4%	56	50	- 10.7%
Median Sales Price*	\$123,000	\$132,000	+ 7.3%	\$115,000	\$117,000	+ 1.7%
Average Sales Price*	\$140,040	\$136,312	- 2.7%	\$128,383	\$134,195	+ 4.5%
Percent of List Price Received*	96.4%	96.9%	+ 0.5%	95.3%	95.0%	- 0.3%
Inventory of Homes for Sale	64	84	+ 31.3%	—	—	—
Months Supply of Inventory	1.7	2.2	+ 29.4%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	1	1	0.0%	4	3	- 25.0%
Pending Sales	2	2	0.0%	4	5	+ 25.0%
Closed Sales	1	1	0.0%	1	3	+ 200.0%
Days on Market Until Sale	275	154	- 44.0%	275	70	- 74.5%
Median Sales Price*	\$68,500	\$78,000	+ 13.9%	\$68,500	\$200,000	+ 192.0%
Average Sales Price*	\$68,500	\$78,000	+ 13.9%	\$68,500	\$167,000	+ 143.8%
Percent of List Price Received*	92.7%	95.4%	+ 2.9%	92.7%	94.7%	+ 2.2%
Inventory of Homes for Sale	6	0	- 100.0%	—	—	—
Months Supply of Inventory	3.5	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

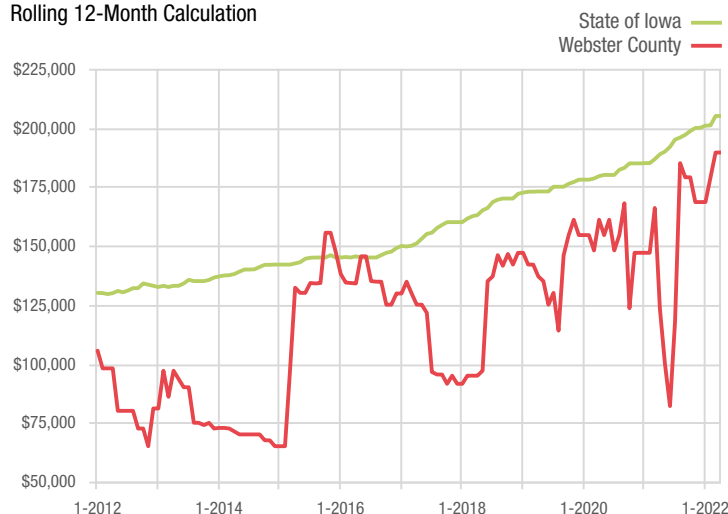
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.