

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

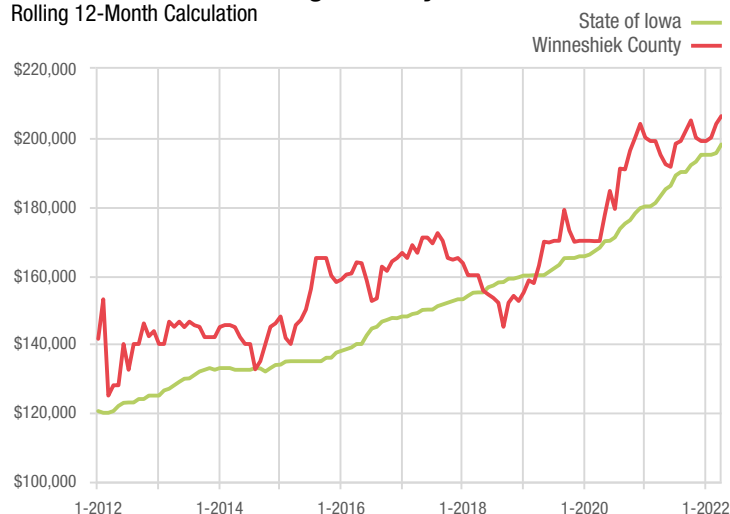
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	35	22	- 37.1%	83	66	- 20.5%
Pending Sales	31	19	- 38.7%	74	67	- 9.5%
Closed Sales	12	11	- 8.3%	41	40	- 2.4%
Days on Market Until Sale	39	6	- 84.6%	47	20	- 57.4%
Median Sales Price*	\$185,500	\$265,000	+ 42.9%	\$169,500	\$226,500	+ 33.6%
Average Sales Price*	\$224,625	\$393,636	+ 75.2%	\$207,278	\$272,943	+ 31.7%
Percent of List Price Received*	98.4%	98.9%	+ 0.5%	96.3%	99.4%	+ 3.2%
Inventory of Homes for Sale	21	7	- 66.7%	—	—	—
Months Supply of Inventory	1.3	0.4	- 69.2%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	1	4	+ 300.0%	5	10	+ 100.0%
Pending Sales	4	1	- 75.0%	14	5	- 64.3%
Closed Sales	3	1	- 66.7%	9	5	- 44.4%
Days on Market Until Sale	107	32	- 70.1%	217	19	- 91.2%
Median Sales Price*	\$285,000	\$318,000	+ 11.6%	\$242,000	\$271,000	+ 12.0%
Average Sales Price*	\$274,967	\$318,000	+ 15.7%	\$239,767	\$245,700	+ 2.5%
Percent of List Price Received*	98.5%	100.0%	+ 1.5%	97.4%	100.8%	+ 3.5%
Inventory of Homes for Sale	1	9	+ 800.0%	—	—	—
Months Supply of Inventory	0.4	6.6	+ 1,550.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

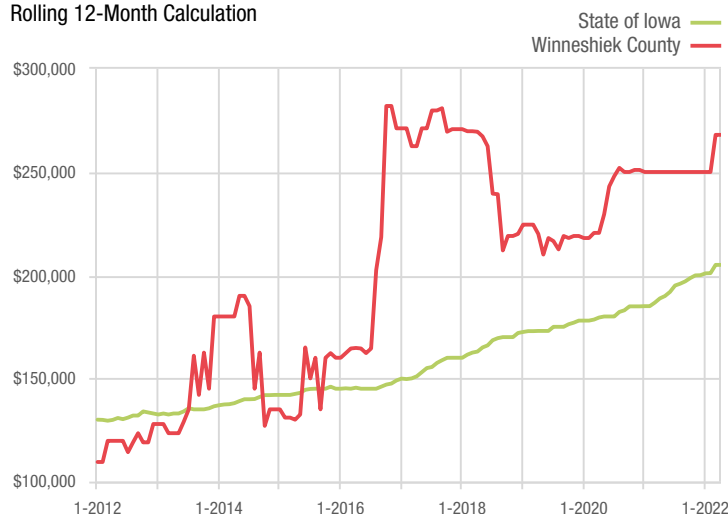
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.