

# Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

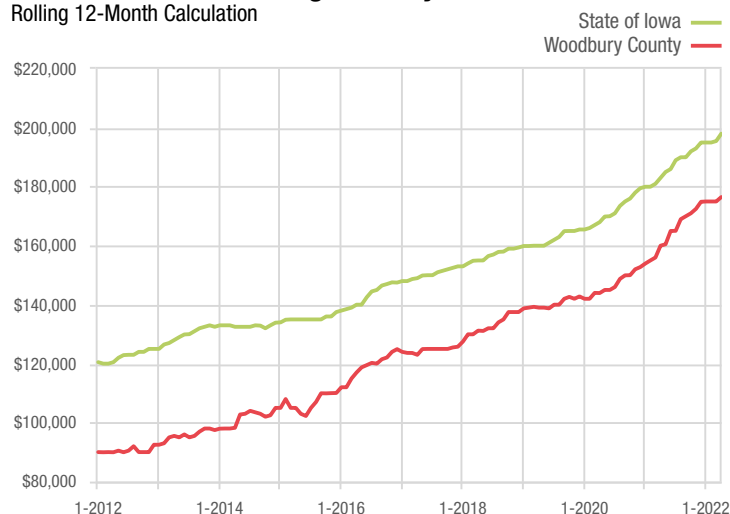
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	119	96	- 19.3%	379	316	- 16.6%
Pending Sales	113	98	- 13.3%	369	324	- 12.2%
Closed Sales	83	67	- 19.3%	311	293	- 5.8%
Days on Market Until Sale	19	17	- 10.5%	30	28	- 6.7%
Median Sales Price*	\$168,000	<b>\$190,700</b>	+ 13.5%	\$159,950	<b>\$175,000</b>	+ 9.4%
Average Sales Price*	\$188,174	<b>\$225,274</b>	+ 19.7%	\$183,346	<b>\$204,017</b>	+ 11.3%
Percent of List Price Received*	99.0%	<b>100.4%</b>	+ 1.4%	98.5%	<b>98.9%</b>	+ 0.4%
Inventory of Homes for Sale	73	50	- 31.5%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	20	8	- 60.0%	43	35	- 18.6%
Pending Sales	20	7	- 65.0%	46	29	- 37.0%
Closed Sales	8	5	- 37.5%	27	21	- 22.2%
Days on Market Until Sale	95	16	- 83.2%	100	29	- 71.0%
Median Sales Price*	\$226,975	<b>\$320,000</b>	+ 41.0%	\$255,000	<b>\$265,000</b>	+ 3.9%
Average Sales Price*	\$242,098	<b>\$318,180</b>	+ 31.4%	\$242,313	<b>\$250,290</b>	+ 3.3%
Percent of List Price Received*	100.5%	<b>99.8%</b>	- 0.7%	99.9%	<b>100.6%</b>	+ 0.7%
Inventory of Homes for Sale	26	14	- 46.2%	—	—	—
Months Supply of Inventory	2.8	1.9	- 32.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

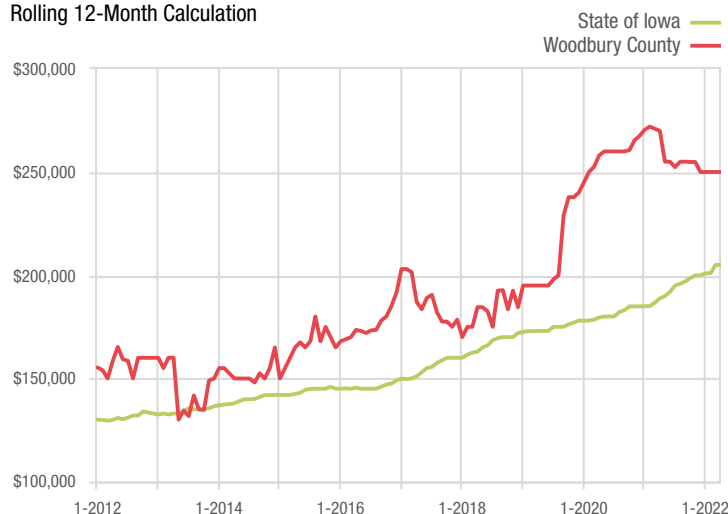
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.