

Local Market Update – May 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

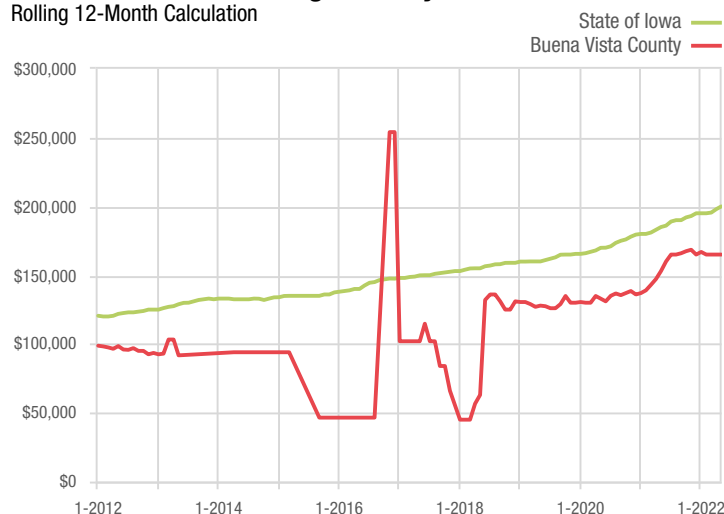
| Single-Family Detached | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 5-2021 | Thru 5-2022 | % Change |
| New Listings | 9 | 15 | + 66.7% | 64 | 54 | - 15.6% |
| Pending Sales | 10 | 13 | + 30.0% | 71 | 54 | - 23.9% |
| Closed Sales | 10 | 13 | + 30.0% | 63 | 55 | - 12.7% |
| Days on Market Until Sale | 31 | 74 | + 138.7% | 47 | 44 | - 6.4% |
| Median Sales Price* | \$192,000 | \$255,000 | + 32.8% | \$164,000 | \$160,000 | - 2.4% |
| Average Sales Price* | \$207,350 | \$241,022 | + 16.2% | \$165,195 | \$196,309 | + 18.8% |
| Percent of List Price Received* | 99.8% | 99.5% | - 0.3% | 98.3% | 100.9% | + 2.6% |
| Inventory of Homes for Sale | 10 | 10 | 0.0% | — | — | — |
| Months Supply of Inventory | 0.6 | 0.7 | + 16.7% | — | — | — |

| Townhouse-Condo | May | | | Year to Date | | |
|---------------------------------|----------|-----------|------------|--------------|-------------|------------|
| Key Metrics | 2021 | 2022 | % Change | Thru 5-2021 | Thru 5-2022 | % Change |
| New Listings | 11 | 1 | - 90.9% | 19 | 7 | - 63.2% |
| Pending Sales | 3 | 0 | - 100.0% | 10 | 11 | + 10.0% |
| Closed Sales | 2 | 1 | - 50.0% | 5 | 5 | 0.0% |
| Days on Market Until Sale | 8 | 204 | + 2,450.0% | 5 | 70 | + 1,300.0% |
| Median Sales Price* | \$83,750 | \$289,000 | + 245.1% | \$109,000 | \$220,000 | + 101.8% |
| Average Sales Price* | \$83,750 | \$289,000 | + 245.1% | \$127,280 | \$218,200 | + 71.4% |
| Percent of List Price Received* | 100.0% | 100.0% | 0.0% | 98.5% | 97.1% | - 1.4% |
| Inventory of Homes for Sale | 8 | 7 | - 12.5% | — | — | — |
| Months Supply of Inventory | 3.3 | 2.9 | - 12.1% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

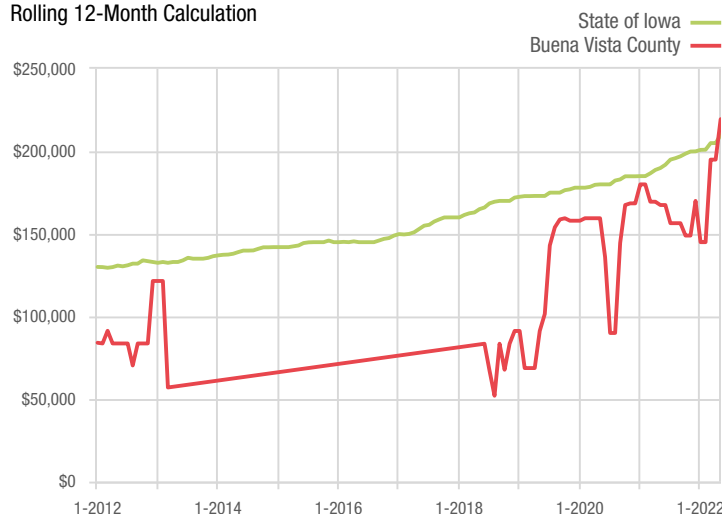
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.