Local Market Update – May 2022A Research Tool Provided by Iowa Association of REALTORS®



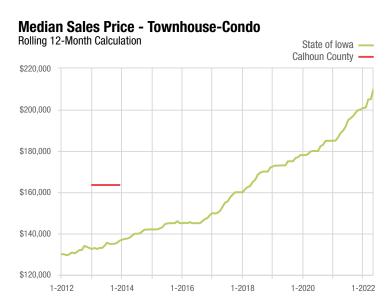
Calhoun County

Single-Family Detached		May			Year to Date			
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change		
New Listings	10	11	+ 10.0%	34	39	+ 14.7%		
Pending Sales	8	6	- 25.0%	38	32	- 15.8%		
Closed Sales	10	9	- 10.0%	30	31	+ 3.3%		
Days on Market Until Sale	111	50	- 55.0%	103	60	- 41.7%		
Median Sales Price*	\$86,000	\$98,000	+ 14.0%	\$79,500	\$125,000	+ 57.2%		
Average Sales Price*	\$94,850	\$105,278	+ 11.0%	\$90,713	\$119,390	+ 31.6%		
Percent of List Price Received*	93.8%	97.7%	+ 4.2%	93.9%	94.8%	+ 1.0%		
Inventory of Homes for Sale	16	21	+ 31.3%	_	_	_		
Months Supply of Inventory	2.2	3.4	+ 54.5%					

Townhouse-Condo	May			Year to Date			
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*			_				
Average Sales Price*	_		_		_	_	
Percent of List Price Received*			_			_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory			_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Calhoun County -\$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.