

Local Market Update – May 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

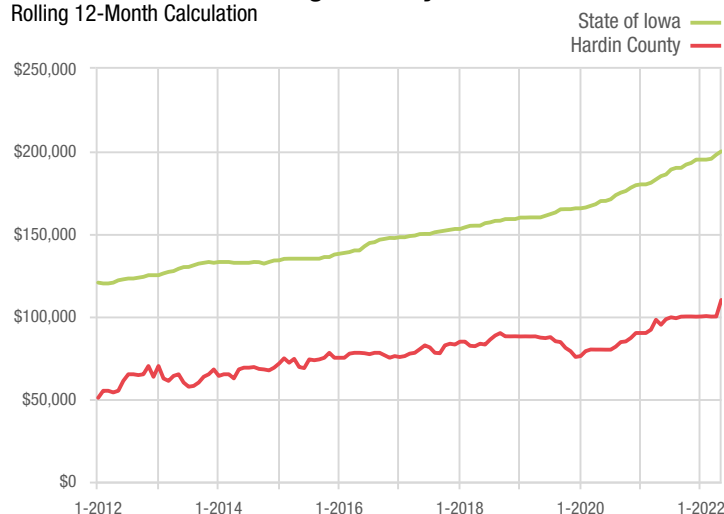
Single-Family Detached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	24	25	+ 4.2%	102	125	+ 22.5%
Pending Sales	18	21	+ 16.7%	111	88	- 20.7%
Closed Sales	26	23	- 11.5%	97	87	- 10.3%
Days on Market Until Sale	79	26	- 67.1%	83	39	- 53.0%
Median Sales Price*	\$91,500	\$177,500	+ 94.0%	\$93,000	\$117,900	+ 26.8%
Average Sales Price*	\$104,012	\$185,909	+ 78.7%	\$106,548	\$136,489	+ 28.1%
Percent of List Price Received*	96.1%	93.3%	- 2.9%	95.7%	94.7%	- 1.0%
Inventory of Homes for Sale	37	42	+ 13.5%	—	—	—
Months Supply of Inventory	1.7	2.1	+ 23.5%	—	—	—

Townhouse-Condo	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	1	1	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	308	—	—
Median Sales Price*	—	—	—	\$87,500	—	—
Average Sales Price*	—	—	—	\$87,500	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

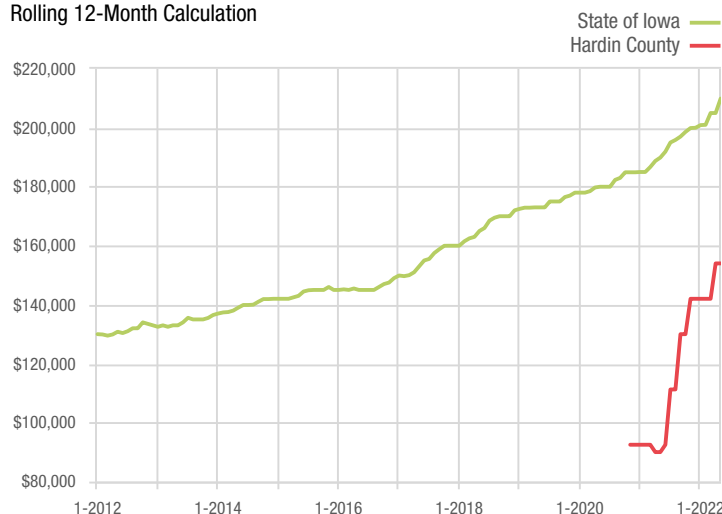
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.