

Local Market Update – May 2022

A Research Tool Provided by Iowa Association of REALTORS®



Johnson County

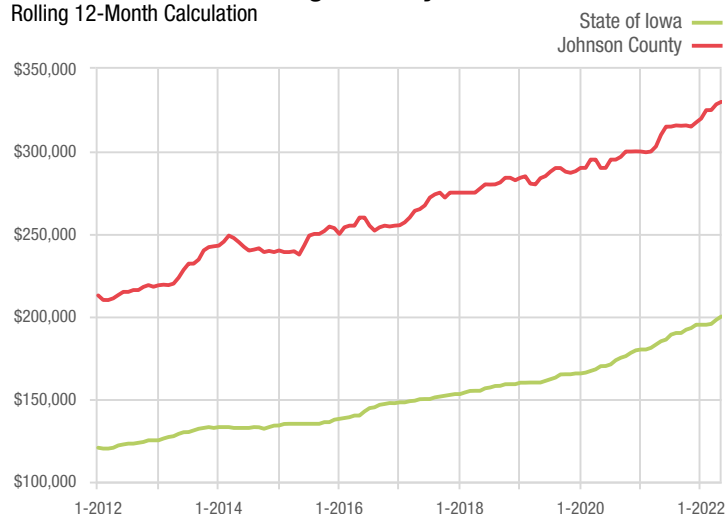
Single-Family Detached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	206	183	- 11.2%	967	889	- 8.1%
Pending Sales	189	153	- 19.0%	778	707	- 9.1%
Closed Sales	171	170	- 0.6%	564	562	- 0.4%
Days on Market Until Sale	51	36	- 29.4%	55	43	- 21.8%
Median Sales Price*	\$324,900	\$348,200	+ 7.2%	\$310,000	\$350,000	+ 12.9%
Average Sales Price*	\$340,022	\$388,532	+ 14.3%	\$338,073	\$383,768	+ 13.5%
Percent of List Price Received*	100.2%	101.4%	+ 1.2%	99.2%	100.5%	+ 1.3%
Inventory of Homes for Sale	323	318	- 1.5%	—	—	—
Months Supply of Inventory	2.1	2.3	+ 9.5%	—	—	—

Townhouse-Condo	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	134	119	- 11.2%	875	686	- 21.6%
Pending Sales	174	136	- 21.8%	624	560	- 10.3%
Closed Sales	137	141	+ 2.9%	421	428	+ 1.7%
Days on Market Until Sale	56	50	- 10.7%	66	53	- 19.7%
Median Sales Price*	\$222,400	\$252,500	+ 13.5%	\$214,000	\$239,900	+ 12.1%
Average Sales Price*	\$228,246	\$248,880	+ 9.0%	\$218,064	\$243,638	+ 11.7%
Percent of List Price Received*	100.2%	101.2%	+ 1.0%	99.6%	100.5%	+ 0.9%
Inventory of Homes for Sale	330	292	- 11.5%	—	—	—
Months Supply of Inventory	3.2	3.0	- 6.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

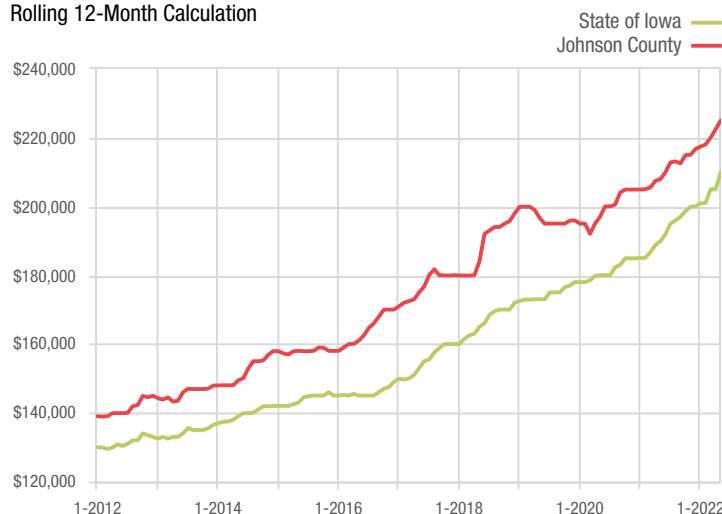
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.