

Local Market Update – May 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

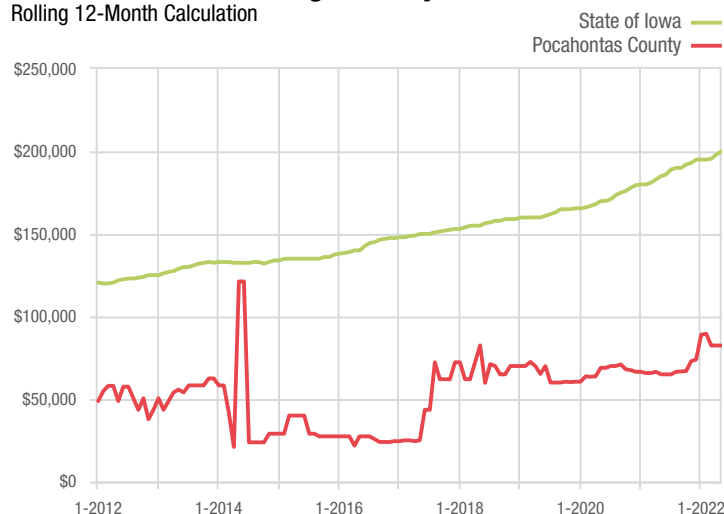
Single-Family Detached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	6	6	0.0%	18	21	+ 16.7%
Pending Sales	6	2	- 66.7%	15	21	+ 40.0%
Closed Sales	3	3	0.0%	13	21	+ 61.5%
Days on Market Until Sale	66	47	- 28.8%	73	71	- 2.7%
Median Sales Price*	\$45,000	\$58,000	+ 28.9%	\$73,500	\$82,400	+ 12.1%
Average Sales Price*	\$82,667	\$126,967	+ 53.6%	\$100,104	\$113,381	+ 13.3%
Percent of List Price Received*	99.3%	90.5%	- 8.9%	93.4%	93.2%	- 0.2%
Inventory of Homes for Sale	6	9	+ 50.0%	—	—	—
Months Supply of Inventory	1.4	2.0	+ 42.9%	—	—	—

Townhouse-Condo	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

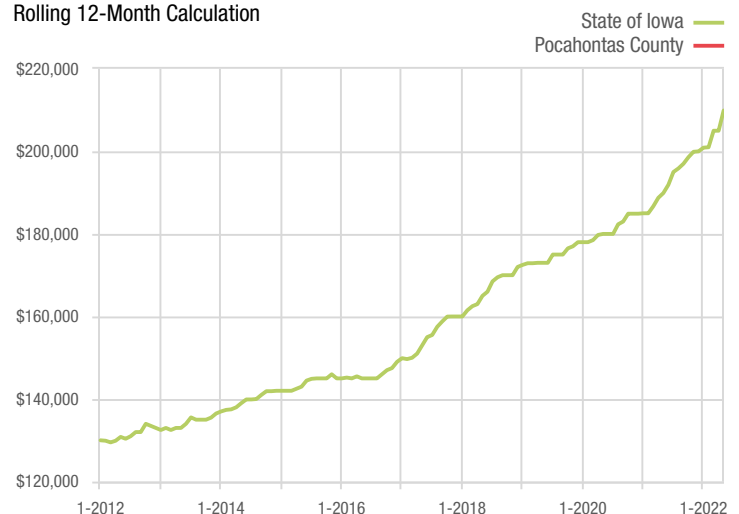
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.