Local Market Update – May 2022A Research Tool Provided by Iowa Association of REALTORS®



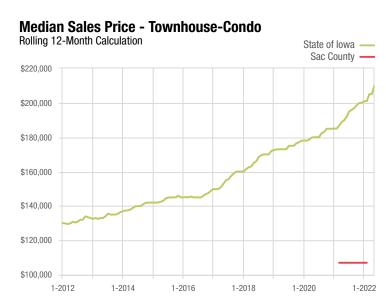
Sac County

Single-Family Detached		May			Year to Date	
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	7	5	- 28.6%	33	11	- 66.7%
Pending Sales	4	4	0.0%	26	13	- 50.0%
Closed Sales	3	3	0.0%	20	13	- 35.0%
Days on Market Until Sale	26	35	+ 34.6%	89	117	+ 31.5%
Median Sales Price*	\$145,000	\$124,800	- 13.9%	\$102,500	\$152,500	+ 48.8%
Average Sales Price*	\$146,333	\$284,767	+ 94.6%	\$100,890	\$223,448	+ 121.5%
Percent of List Price Received*	99.2%	105.0%	+ 5.8%	92.7%	97.6%	+ 5.3%
Inventory of Homes for Sale	15	3	- 80.0%		_	
Months Supply of Inventory	2.3	0.6	- 73.9%			

Townhouse-Condo		May			Year to Date	
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	_		_	158	_	_
Median Sales Price*			_	\$107,000		
Average Sales Price*	_	-	_	\$107,000	_	_
Percent of List Price Received*			_	93.4%		
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory		_	_	_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Sac County -\$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.