## **Local Market Update – May 2022**A Research Tool Provided by Iowa Association of REALTORS®



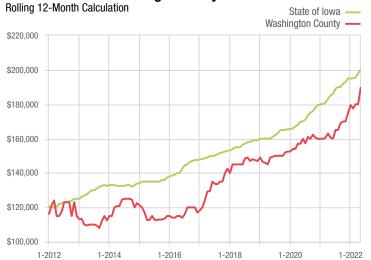
## **Washington County**

| Single-Family Detached          | May       |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 5-2021  | Thru 5-2022 | % Change |  |
| New Listings                    | 41        | 40        | - 2.4%   | 139          | 152         | + 9.4%   |  |
| Pending Sales                   | 29        | 31        | + 6.9%   | 108          | 123         | + 13.9%  |  |
| Closed Sales                    | 26        | 23        | - 11.5%  | 92           | 114         | + 23.9%  |  |
| Days on Market Until Sale       | 38        | 30        | - 21.1%  | 44           | 53          | + 20.5%  |  |
| Median Sales Price*             | \$165,000 | \$234,000 | + 41.8%  | \$165,000    | \$192,500   | + 16.7%  |  |
| Average Sales Price*            | \$179,824 | \$235,904 | + 31.2%  | \$172,508    | \$210,407   | + 22.0%  |  |
| Percent of List Price Received* | 99.5%     | 99.9%     | + 0.4%   | 98.5%        | 98.6%       | + 0.1%   |  |
| Inventory of Homes for Sale     | 55        | 60        | + 9.1%   |              | _           |          |  |
| Months Supply of Inventory      | 2.2       | 2.1       | - 4.5%   |              |             |          |  |

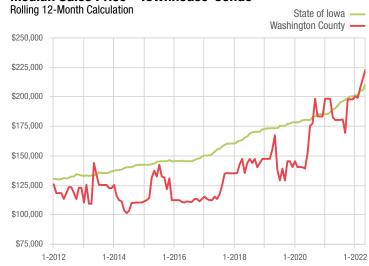
| Townhouse-Condo                 |           | May       |          |             | Year to Date |          |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 5-2021 | Thru 5-2022  | % Change |  |
| New Listings                    | 9         | 1         | - 88.9%  | 18          | 17           | - 5.6%   |  |
| Pending Sales                   | 2         | 1         | - 50.0%  | 11          | 7            | - 36.4%  |  |
| Closed Sales                    | 3         | 1         | - 66.7%  | 10          | 8            | - 20.0%  |  |
| Days on Market Until Sale       | 20        | 19        | - 5.0%   | 35          | 73           | + 108.6% |  |
| Median Sales Price*             | \$116,500 | \$216,000 | + 85.4%  | \$119,000   | \$228,000    | + 91.6%  |  |
| Average Sales Price*            | \$128,800 | \$216,000 | + 67.7%  | \$148,090   | \$225,738    | + 52.4%  |  |
| Percent of List Price Received* | 98.0%     | 100.5%    | + 2.6%   | 98.7%       | 99.2%        | + 0.5%   |  |
| Inventory of Homes for Sale     | 15        | 18        | + 20.0%  |             | _            | _        |  |
| Months Supply of Inventory      | 6.9       | 6.8       | - 1.4%   |             |              |          |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**



## **Median Sales Price - Townhouse-Condo**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.