Local Market Update – May 2022A Research Tool Provided by Iowa Association of REALTORS®



Webster County

Single-Family Detached		May			Year to Date			
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change		
New Listings	47	52	+ 10.6%	179	222	+ 24.0%		
Pending Sales	52	15	- 71.2%	175	155	- 11.4%		
Closed Sales	34	35	+ 2.9%	146	158	+ 8.2%		
Days on Market Until Sale	57	27	- 52.6%	56	45	- 19.6%		
Median Sales Price*	\$117,000	\$147,500	+ 26.1%	\$115,000	\$120,000	+ 4.3%		
Average Sales Price*	\$133,749	\$174,537	+ 30.5%	\$129,641	\$143,131	+ 10.4%		
Percent of List Price Received*	95.8%	96.5%	+ 0.7%	95.4%	95.3%	- 0.1%		
Inventory of Homes for Sale	55	96	+ 74.5%		_			
Months Supply of Inventory	1.4	2.6	+ 85.7%					

Townhouse-Condo	May			Year to Date			
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change	
New Listings	1	1	0.0%	5	4	- 20.0%	
Pending Sales	4	0	- 100.0%	8	5	- 37.5%	
Closed Sales	4	2	- 50.0%	5	5	0.0%	
Days on Market Until Sale	76	22	- 71.1%	116	51	- 56.0%	
Median Sales Price*	\$158,250	\$67,500	- 57.3%	\$76,500	\$80,000	+ 4.6%	
Average Sales Price*	\$156,625	\$67,500	- 56.9%	\$139,000	\$127,200	- 8.5%	
Percent of List Price Received*	93.2%	96.7%	+ 3.8%	93.1%	95.5%	+ 2.6%	
Inventory of Homes for Sale	3	1	- 66.7%		_	_	
Months Supply of Inventory	1.5	0.6	- 60.0%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Webster County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.