

Local Market Update – May 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

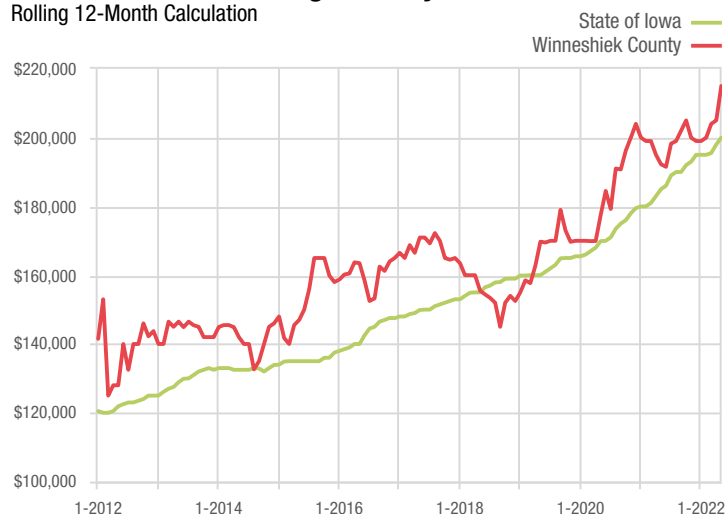
Single-Family Detached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	17	27	+ 58.8%	100	98	- 2.0%
Pending Sales	17	19	+ 11.8%	91	91	0.0%
Closed Sales	23	16	- 30.4%	64	57	- 10.9%
Days on Market Until Sale	43	10	- 76.7%	45	17	- 62.2%
Median Sales Price*	\$190,000	\$250,200	+ 31.7%	\$173,500	\$228,000	+ 31.4%
Average Sales Price*	\$222,609	\$261,066	+ 17.3%	\$212,787	\$266,750	+ 25.4%
Percent of List Price Received*	96.7%	100.3%	+ 3.7%	96.5%	99.3%	+ 2.9%
Inventory of Homes for Sale	20	15	- 25.0%	—	—	—
Months Supply of Inventory	1.2	0.9	- 25.0%	—	—	—

Townhouse-Condo	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	0	0	0.0%	5	10	+ 100.0%
Pending Sales	0	2	—	14	7	- 50.0%
Closed Sales	6	4	- 33.3%	15	9	- 40.0%
Days on Market Until Sale	201	98	- 51.2%	211	54	- 74.4%
Median Sales Price*	\$262,500	\$307,000	+ 17.0%	\$250,000	\$299,000	+ 19.6%
Average Sales Price*	\$264,150	\$276,703	+ 4.8%	\$249,520	\$259,479	+ 4.0%
Percent of List Price Received*	97.6%	98.8%	+ 1.2%	97.5%	99.9%	+ 2.5%
Inventory of Homes for Sale	0	7	—	—	—	—
Months Supply of Inventory	—	4.9	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

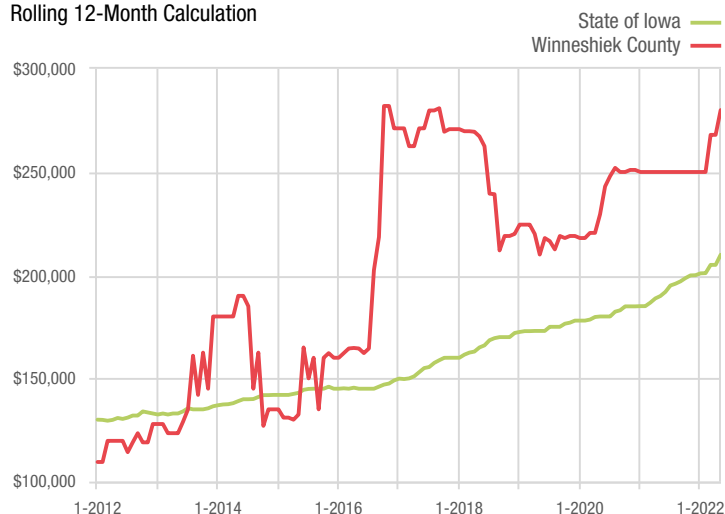
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.