Local Market Update – May 2022A Research Tool Provided by Iowa Association of REALTORS®



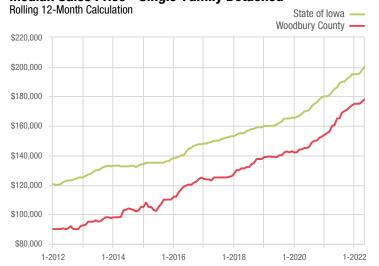
Woodbury County

Single-Family Detached		May			Year to Date	
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	128	128	0.0%	507	447	- 11.8%
Pending Sales	118	97	- 17.8%	487	422	- 13.3%
Closed Sales	96	88	- 8.3%	407	382	- 6.1%
Days on Market Until Sale	13	18	+ 38.5%	26	26	0.0%
Median Sales Price*	\$174,025	\$189,975	+ 9.2%	\$165,000	\$179,000	+ 8.5%
Average Sales Price*	\$207,481	\$220,947	+ 6.5%	\$189,039	\$207,854	+ 10.0%
Percent of List Price Received*	101.2%	101.6%	+ 0.4%	99.1%	99.5%	+ 0.4%
Inventory of Homes for Sale	74	79	+ 6.8%		_	
Months Supply of Inventory	0.7	0.8	+ 14.3%			

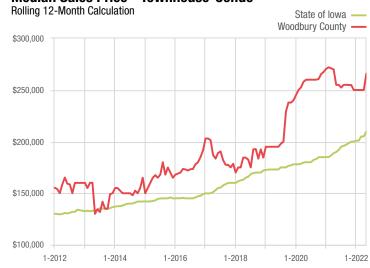
Townhouse-Condo	May			Year to Date			
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change	
New Listings	8	5	- 37.5%	51	39	- 23.5%	
Pending Sales	12	5	- 58.3%	58	34	- 41.4%	
Closed Sales	19	8	- 57.9%	46	29	- 37.0%	
Days on Market Until Sale	65	63	- 3.1%	85	39	- 54.1%	
Median Sales Price*	\$169,000	\$268,750	+ 59.0%	\$214,750	\$265,000	+ 23.4%	
Average Sales Price*	\$196,945	\$259,867	+ 31.9%	\$223,574	\$252,932	+ 13.1%	
Percent of List Price Received*	99.2%	101.5%	+ 2.3%	99.6%	100.9%	+ 1.3%	
Inventory of Homes for Sale	22	13	- 40.9%		_	_	
Months Supply of Inventory	2.3	1.9	- 17.4%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.