

# Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Black Hawk County

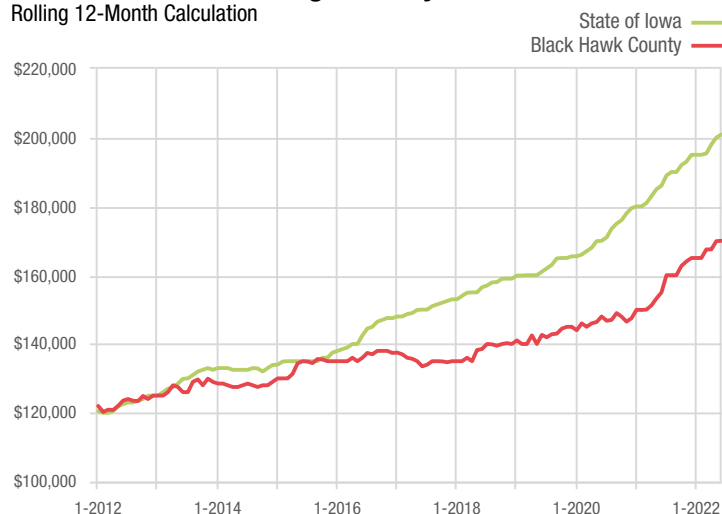
| Single-Family Detached          | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 6-2021  | Thru 6-2022 | % Change |
| New Listings                    | 240       | 223       | - 7.1%   | 1,060        | 970         | - 8.5%   |
| Pending Sales                   | 196       | 181       | - 7.7%   | 1,004        | 875         | - 12.8%  |
| Closed Sales                    | 212       | 180       | - 15.1%  | 852          | 774         | - 9.2%   |
| Days on Market Until Sale       | 18        | 17        | - 5.6%   | 33           | 24          | - 27.3%  |
| Median Sales Price*             | \$185,000 | \$193,750 | + 4.7%   | \$162,000    | \$175,000   | + 8.0%   |
| Average Sales Price*            | \$223,508 | \$228,430 | + 2.2%   | \$196,830    | \$200,984   | + 2.1%   |
| Percent of List Price Received* | 99.6%     | 104.3%    | + 4.7%   | 98.3%        | 101.4%      | + 3.2%   |
| Inventory of Homes for Sale     | 195       | 159       | - 18.5%  | —            | —           | —        |
| Months Supply of Inventory      | 1.2       | 1.1       | - 8.3%   | —            | —           | —        |

| Townhouse-Condo                 | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 6-2021  | Thru 6-2022 | % Change |
| New Listings                    | 27        | 24        | - 11.1%  | 98           | 101         | + 3.1%   |
| Pending Sales                   | 21        | 13        | - 38.1%  | 91           | 90          | - 1.1%   |
| Closed Sales                    | 15        | 23        | + 53.3%  | 71           | 77          | + 8.5%   |
| Days on Market Until Sale       | 49        | 5         | - 89.8%  | 30           | 20          | - 33.3%  |
| Median Sales Price*             | \$159,000 | \$219,900 | + 38.3%  | \$172,500    | \$175,000   | + 1.4%   |
| Average Sales Price*            | \$169,367 | \$213,535 | + 26.1%  | \$169,594    | \$188,884   | + 11.4%  |
| Percent of List Price Received* | 100.3%    | 102.1%    | + 1.8%   | 98.3%        | 101.1%      | + 2.8%   |
| Inventory of Homes for Sale     | 12        | 17        | + 41.7%  | —            | —           | —        |
| Months Supply of Inventory      | 0.8       | 1.3       | + 62.5%  | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

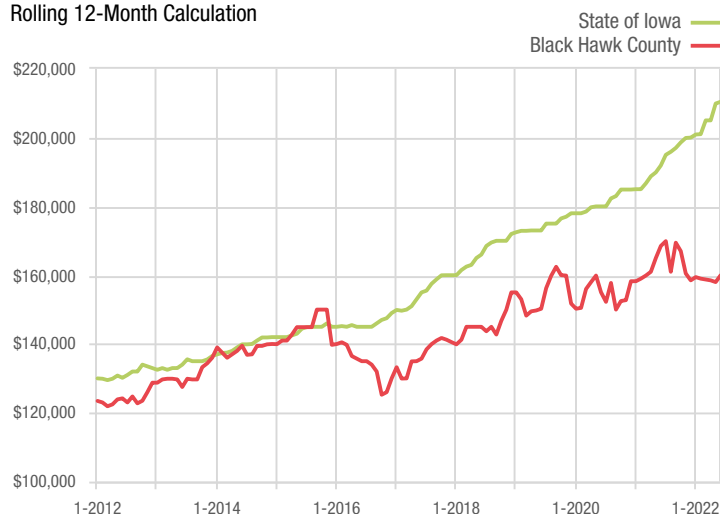
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.