

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



East Central Iowa Board of REALTORS®

Includes Dubuque, Jones and Jackson Counties

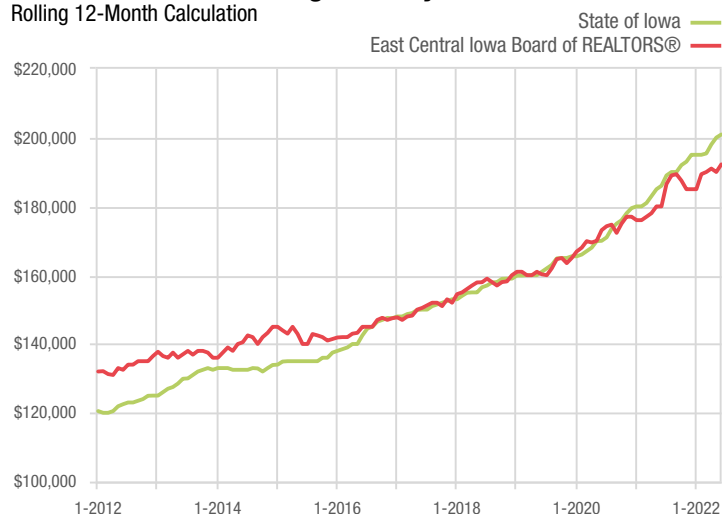
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	172	224	+ 30.2%	873	857	- 1.8%
Pending Sales	148	121	- 18.2%	821	677	- 17.5%
Closed Sales	183	161	- 12.0%	685	633	- 7.6%
Days on Market Until Sale	17	10	- 41.2%	27	21	- 22.2%
Median Sales Price*	\$201,000	\$218,000	+ 8.5%	\$189,900	\$200,801	+ 5.7%
Average Sales Price*	\$247,131	\$251,336	+ 1.7%	\$218,792	\$231,684	+ 5.9%
Percent of List Price Received*	100.8%	102.1%	+ 1.3%	99.3%	100.1%	+ 0.8%
Inventory of Homes for Sale	130	224	+ 72.3%	—	—	—
Months Supply of Inventory	1.0	1.9	+ 90.0%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	17	14	- 17.6%	96	74	- 22.9%
Pending Sales	15	15	0.0%	78	69	- 11.5%
Closed Sales	11	14	+ 27.3%	58	65	+ 12.1%
Days on Market Until Sale	145	74	- 49.0%	75	49	- 34.7%
Median Sales Price*	\$265,000	\$200,500	- 24.3%	\$260,000	\$200,000	- 23.1%
Average Sales Price*	\$279,427	\$222,250	- 20.5%	\$247,563	\$207,523	- 16.2%
Percent of List Price Received*	100.6%	98.3%	- 2.3%	100.2%	99.1%	- 1.1%
Inventory of Homes for Sale	37	34	- 8.1%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

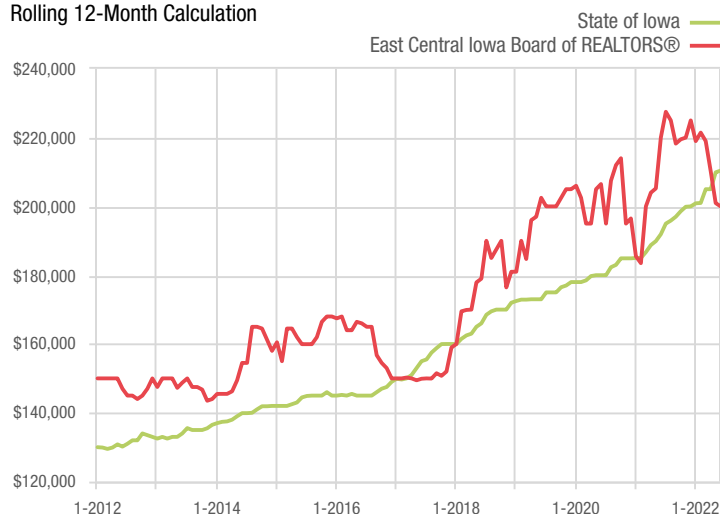
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.