

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Guthrie County

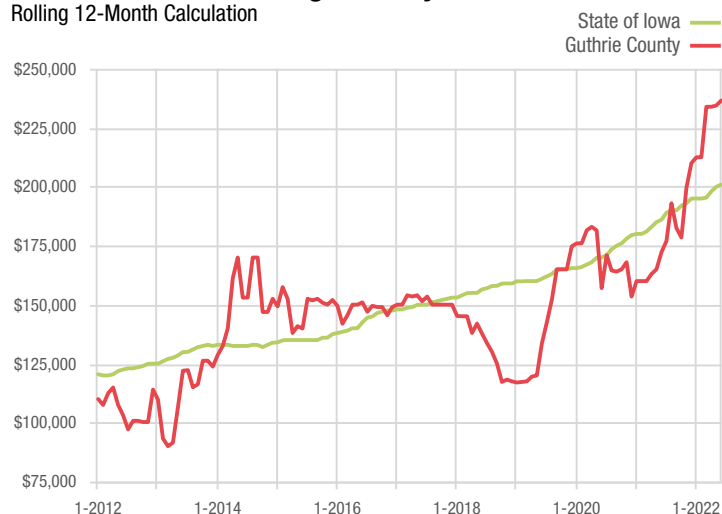
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	22	24	+ 9.1%	102	101	- 1.0%
Pending Sales	20	16	- 20.0%	79	105	+ 32.9%
Closed Sales	24	21	- 12.5%	72	91	+ 26.4%
Days on Market Until Sale	17	16	- 5.9%	37	40	+ 8.1%
Median Sales Price*	\$156,750	\$190,000	+ 21.2%	\$187,500	\$223,000	+ 18.9%
Average Sales Price*	\$257,118	\$246,961	- 4.0%	\$276,215	\$314,489	+ 13.9%
Percent of List Price Received*	98.6%	98.5%	- 0.1%	98.1%	98.8%	+ 0.7%
Inventory of Homes for Sale	41	38	- 7.3%	—	—	—
Months Supply of Inventory	2.9	2.3	- 20.7%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	3	5	+ 66.7%
Pending Sales	1	1	0.0%	8	5	- 37.5%
Closed Sales	2	3	+ 50.0%	8	5	- 37.5%
Days on Market Until Sale	130	4	- 96.9%	191	3	- 98.4%
Median Sales Price*	\$244,500	\$527,000	+ 115.5%	\$182,750	\$360,000	+ 97.0%
Average Sales Price*	\$244,500	\$511,333	+ 109.1%	\$218,375	\$448,800	+ 105.5%
Percent of List Price Received*	92.6%	108.5%	+ 17.2%	94.0%	105.1%	+ 11.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

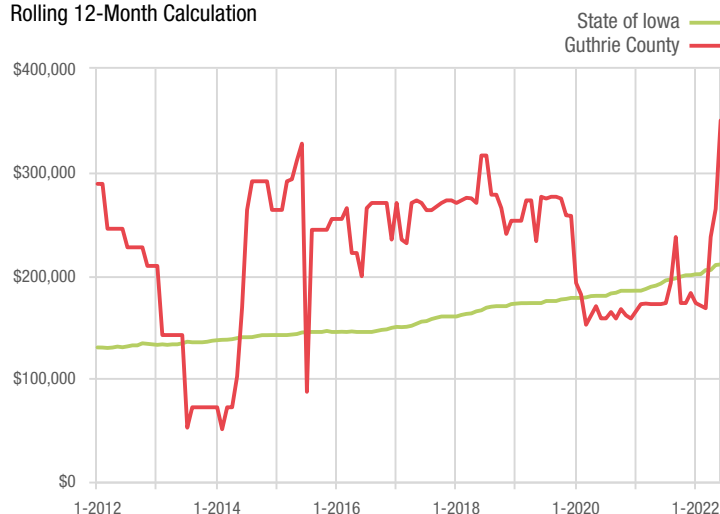
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.