

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

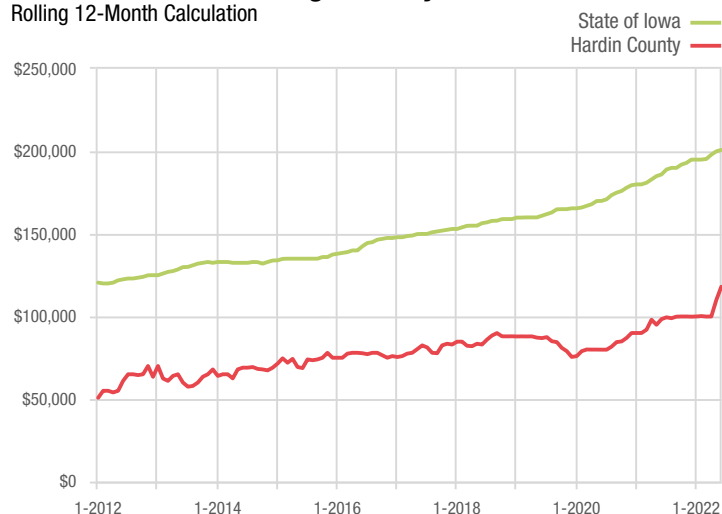
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	41	24	- 41.5%	143	148	+ 3.5%
Pending Sales	20	24	+ 20.0%	131	110	- 16.0%
Closed Sales	20	17	- 15.0%	117	104	- 11.1%
Days on Market Until Sale	51	29	- 43.1%	77	37	- 51.9%
Median Sales Price*	\$84,500	\$155,000	+ 83.4%	\$92,000	\$123,250	+ 34.0%
Average Sales Price*	\$122,532	\$195,471	+ 59.5%	\$109,166	\$146,130	+ 33.9%
Percent of List Price Received*	88.5%	96.9%	+ 9.5%	94.5%	95.0%	+ 0.5%
Inventory of Homes for Sale	56	41	- 26.8%	—	—	—
Months Supply of Inventory	2.6	2.0	- 23.1%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	1	1	0.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	15	—	—	162	—	—
Median Sales Price*	\$130,000	—	—	\$108,750	—	—
Average Sales Price*	\$130,000	—	—	\$108,750	—	—
Percent of List Price Received*	100.1%	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

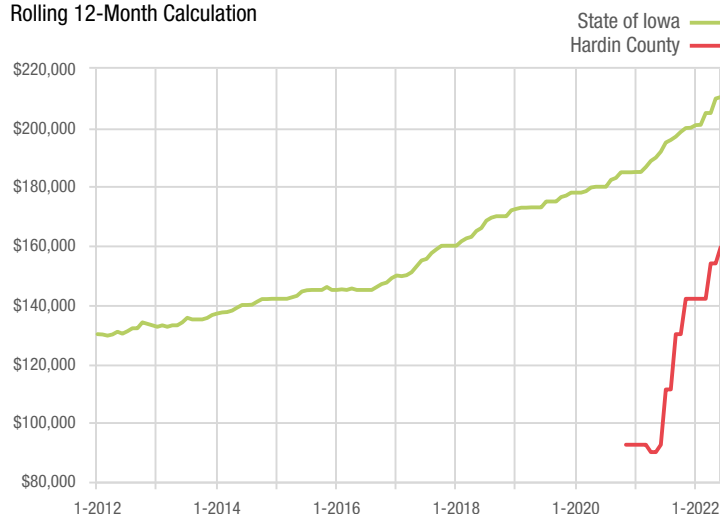
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.