Local Market Update – June 2022A Research Tool Provided by Iowa Association of REALTORS®

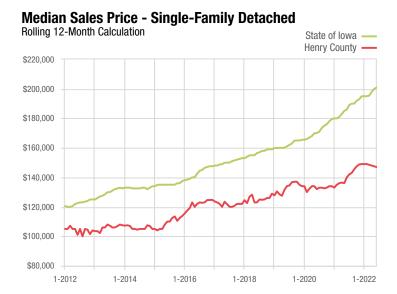


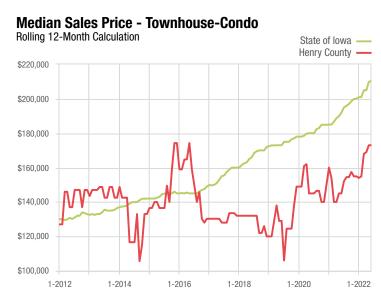
Henry County

Single-Family Detached		June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change		
New Listings	78	75	- 3.8%	338	321	- 5.0%		
Pending Sales	61	62	+ 1.6%	317	301	- 5.0%		
Closed Sales	67	54	- 19.4%	273	282	+ 3.3%		
Days on Market Until Sale	20	29	+ 45.0%	47	33	- 29.8%		
Median Sales Price*	\$160,000	\$162,450	+ 1.5%	\$149,000	\$139,850	- 6.1%		
Average Sales Price*	\$184,346	\$182,643	- 0.9%	\$166,329	\$161,519	- 2.9%		
Percent of List Price Received*	100.4%	98.6%	- 1.8%	97.4%	98.4%	+ 1.0%		
Inventory of Homes for Sale	72	68	- 5.6%	_		_		
Months Supply of Inventory	1.3	1.3	0.0%					

Townhouse-Condo	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	3	0	- 100.0%	10	4	- 60.0%	
Pending Sales	2	0	- 100.0%	8	6	- 25.0%	
Closed Sales	0	0	0.0%	8	4	- 50.0%	
Days on Market Until Sale	_	_	_	59	32	- 45.8%	
Median Sales Price*	_		_	\$145,000	\$161,500	+ 11.4%	
Average Sales Price*	_	_	_	\$120,175	\$146,225	+ 21.7%	
Percent of List Price Received*			_	97.4%	98.4%	+ 1.0%	
Inventory of Homes for Sale	5	1	- 80.0%		_	_	
Months Supply of Inventory	3.1	0.7	- 77.4%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.