Local Market Update – June 2022A Research Tool Provided by Iowa Association of REALTORS®

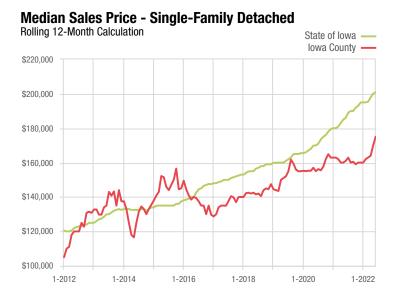


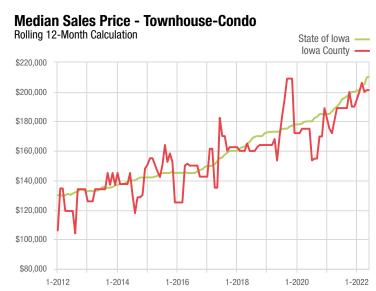
Iowa County

| Single-Family Detached | | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change | |
| New Listings | 11 | 24 | + 118.2% | 81 | 126 | + 55.6% | |
| Pending Sales | 14 | 13 | - 7.1% | 77 | 105 | + 36.4% | |
| Closed Sales | 16 | 20 | + 25.0% | 75 | 97 | + 29.3% | |
| Days on Market Until Sale | 41 | 14 | - 65.9% | 49 | 28 | - 42.9% | |
| Median Sales Price* | \$171,250 | \$235,500 | + 37.5% | \$155,000 | \$180,000 | + 16.1% | |
| Average Sales Price* | \$173,206 | \$253,515 | + 46.4% | \$172,258 | \$214,474 | + 24.5% | |
| Percent of List Price Received* | 97.2% | 100.7% | + 3.6% | 98.0% | 98.5% | + 0.5% | |
| Inventory of Homes for Sale | 16 | 33 | + 106.3% | _ | _ | _ | |
| Months Supply of Inventory | 1.0 | 2.2 | + 120.0% | | | | |

| Townhouse-Condo | June | | | Year to Date | | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change | |
| New Listings | 2 | 0 | - 100.0% | 5 | 3 | - 40.0% | |
| Pending Sales | 0 | 0 | 0.0% | 3 | 3 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 5 | 4 | - 20.0% | |
| Days on Market Until Sale | _ | _ | _ | 28 | 17 | - 39.3% | |
| Median Sales Price* | | | _ | \$199,900 | \$216,200 | + 8.2% | |
| Average Sales Price* | | _ | _ | \$183,980 | \$204,350 | + 11.1% | |
| Percent of List Price Received* | | | _ | 98.4% | 100.6% | + 2.2% | |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | | _ | _ | |
| Months Supply of Inventory | 1.3 | | _ | | _ | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.