

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

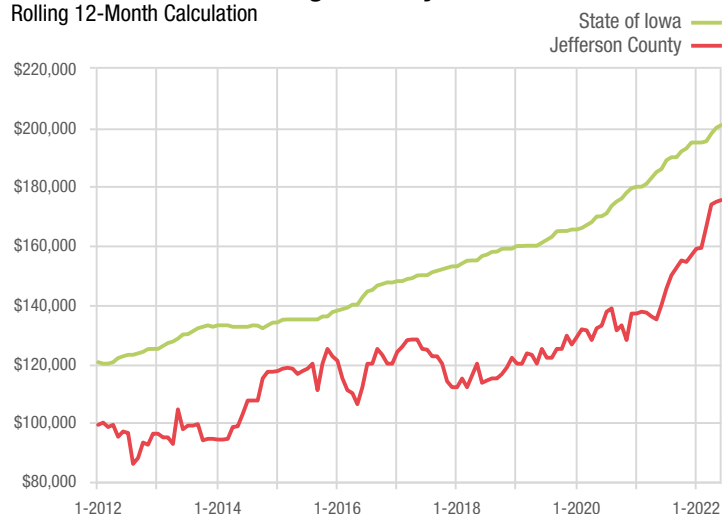
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	33	25	- 24.2%	123	130	+ 5.7%
Pending Sales	19	12	- 36.8%	99	88	- 11.1%
Closed Sales	25	14	- 44.0%	92	84	- 8.7%
Days on Market Until Sale	32	58	+ 81.3%	62	62	0.0%
Median Sales Price*	\$146,000	\$195,500	+ 33.9%	\$136,950	\$185,250	+ 35.3%
Average Sales Price*	\$165,164	\$218,236	+ 32.1%	\$163,002	\$198,031	+ 21.5%
Percent of List Price Received*	96.9%	94.0%	- 3.0%	96.4%	95.7%	- 0.7%
Inventory of Homes for Sale	46	64	+ 39.1%	—	—	—
Months Supply of Inventory	2.8	3.9	+ 39.3%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	0	- 100.0%	6	7	+ 16.7%
Pending Sales	1	1	0.0%	6	5	- 16.7%
Closed Sales	1	1	0.0%	6	5	- 16.7%
Days on Market Until Sale	153	15	- 90.2%	83	76	- 8.4%
Median Sales Price*	\$292,000	\$200,000	- 31.5%	\$160,830	\$200,000	+ 24.4%
Average Sales Price*	\$292,000	\$200,000	- 31.5%	\$181,660	\$219,200	+ 20.7%
Percent of List Price Received*	100.7%	111.2%	+ 10.4%	99.0%	99.7%	+ 0.7%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	1.5	+ 150.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

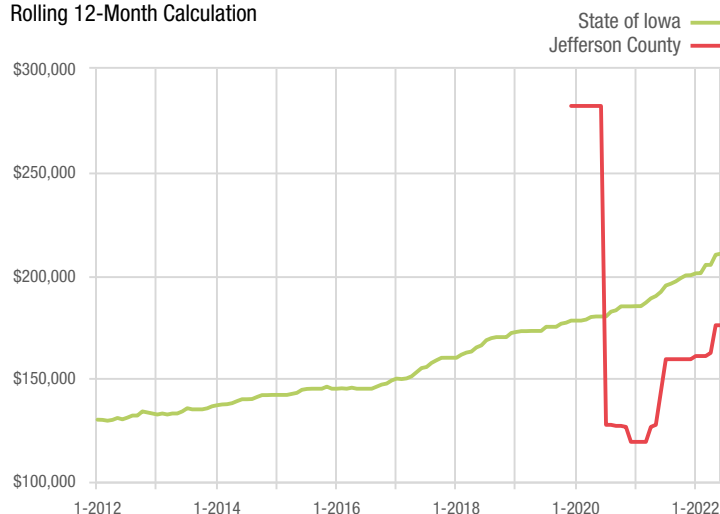
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.