

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

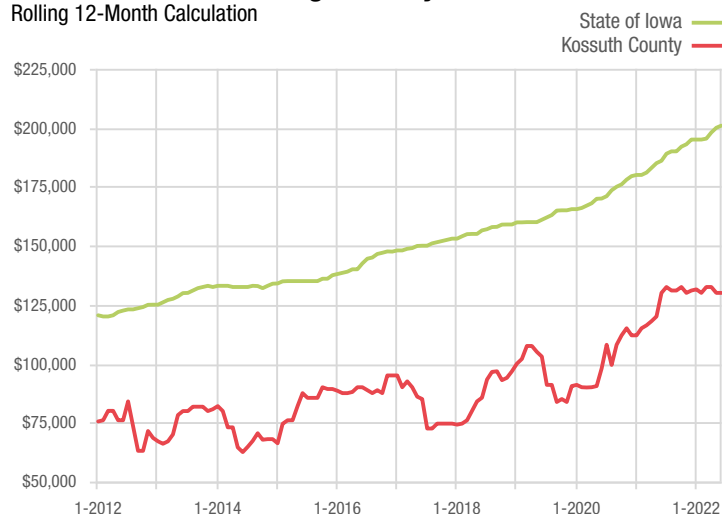
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	20	20	0.0%	126	95	- 24.6%
Pending Sales	12	5	- 58.3%	88	62	- 29.5%
Closed Sales	17	11	- 35.3%	72	68	- 5.6%
Days on Market Until Sale	99	75	- 24.2%	85	80	- 5.9%
Median Sales Price*	\$137,000	\$140,000	+ 2.2%	\$136,000	\$135,750	- 0.2%
Average Sales Price*	\$132,147	\$163,418	+ 23.7%	\$141,458	\$159,030	+ 12.4%
Percent of List Price Received*	93.7%	95.2%	+ 1.6%	93.2%	95.0%	+ 1.9%
Inventory of Homes for Sale	50	46	- 8.0%	—	—	—
Months Supply of Inventory	3.6	3.9	+ 8.3%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	3	2	- 33.3%
Pending Sales	0	1	—	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	64	—	—	56	106	+ 89.3%
Median Sales Price*	\$121,000	—	—	\$129,250	\$185,000	+ 43.1%
Average Sales Price*	\$121,000	—	—	\$129,250	\$185,000	+ 43.1%
Percent of List Price Received*	92.0%	—	—	92.1%	94.9%	+ 3.0%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

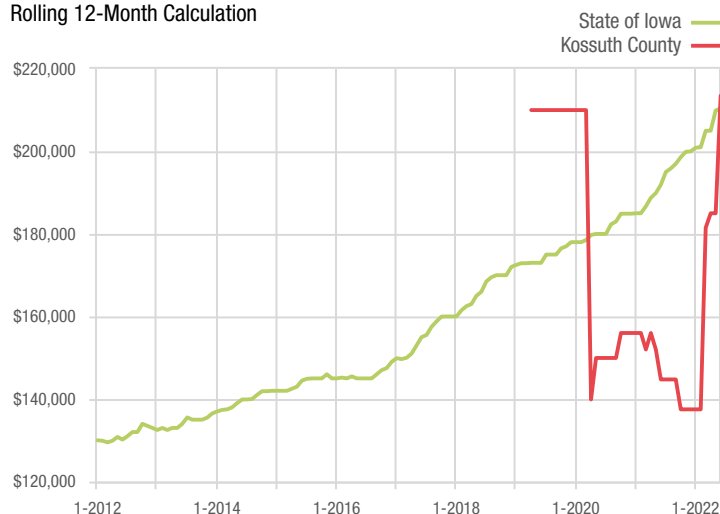
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.