

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

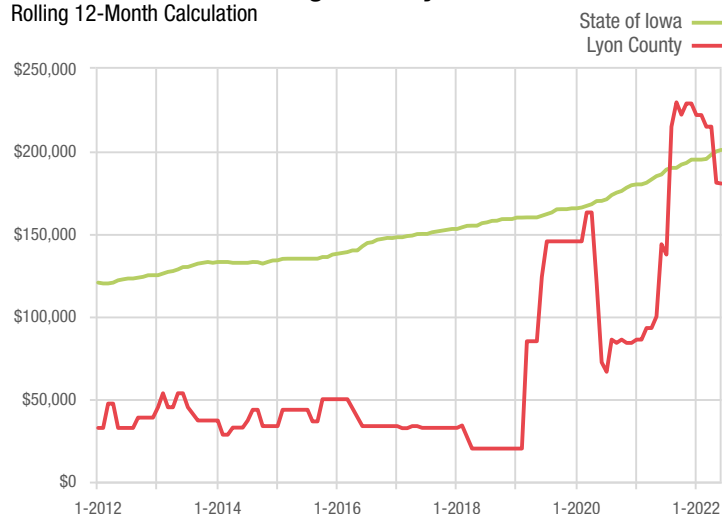
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	3	5	+ 66.7%	20	24	+ 20.0%
Pending Sales	2	4	+ 100.0%	18	24	+ 33.3%
Closed Sales	3	4	+ 33.3%	12	19	+ 58.3%
Days on Market Until Sale	17	8	- 52.9%	86	45	- 47.7%
Median Sales Price*	\$229,400	\$177,500	- 22.6%	\$262,200	\$136,000	- 48.1%
Average Sales Price*	\$251,450	\$218,500	- 13.1%	\$241,846	\$171,403	- 29.1%
Percent of List Price Received*	97.9%	102.3%	+ 4.5%	97.4%	96.7%	- 0.7%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	3.1	1.2	- 61.3%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	1	3	+ 200.0%
Pending Sales	0	0	0.0%	2	3	+ 50.0%
Closed Sales	1	1	0.0%	2	3	+ 50.0%
Days on Market Until Sale	56	8	- 85.7%	372	4	- 98.9%
Median Sales Price*	\$229,450	\$195,250	- 14.9%	\$148,175	\$195,250	+ 31.8%
Average Sales Price*	\$229,450	\$195,250	- 14.9%	\$148,175	\$165,250	+ 11.5%
Percent of List Price Received*	97.7%	114.9%	+ 17.6%	94.7%	104.2%	+ 10.0%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

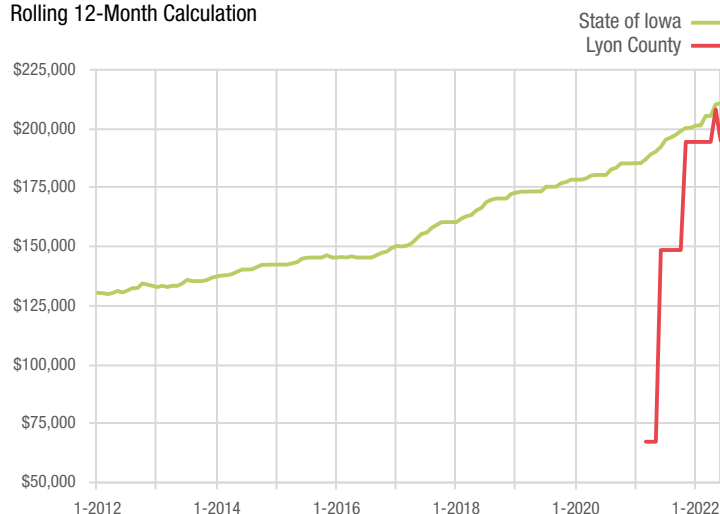
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.