

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Marshall County

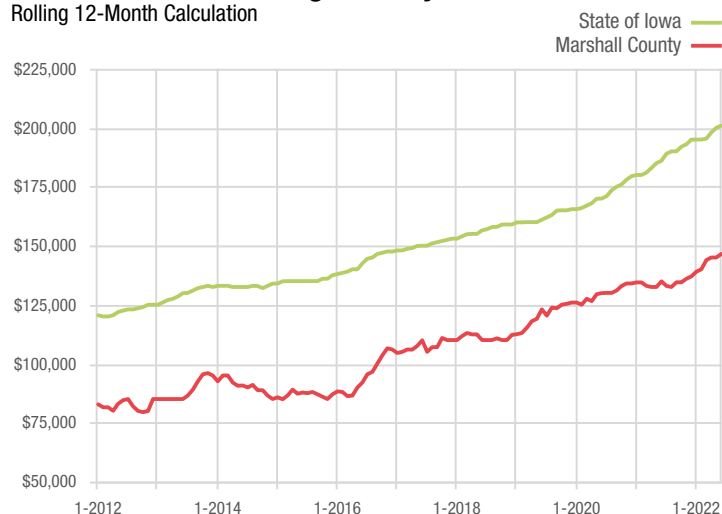
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	57	52	- 8.8%	253	237	- 6.3%
Pending Sales	45	44	- 2.2%	226	204	- 9.7%
Closed Sales	45	26	- 42.2%	174	178	+ 2.3%
Days on Market Until Sale	18	19	+ 5.6%	29	23	- 20.7%
Median Sales Price*	\$152,000	\$181,400	+ 19.3%	\$128,000	\$144,900	+ 13.2%
Average Sales Price*	\$161,488	\$201,088	+ 24.5%	\$144,536	\$161,030	+ 11.4%
Percent of List Price Received*	100.6%	98.9%	- 1.7%	98.2%	98.0%	- 0.2%
Inventory of Homes for Sale	49	40	- 18.4%	—	—	—
Months Supply of Inventory	1.2	1.0	- 16.7%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	4	—	9	11	+ 22.2%
Pending Sales	1	4	+ 300.0%	8	11	+ 37.5%
Closed Sales	3	1	- 66.7%	7	10	+ 42.9%
Days on Market Until Sale	4	2	- 50.0%	67	35	- 47.8%
Median Sales Price*	\$265,000	\$113,900	- 57.0%	\$265,000	\$204,450	- 22.8%
Average Sales Price*	\$221,633	\$113,900	- 48.6%	\$223,938	\$190,660	- 14.9%
Percent of List Price Received*	100.0%	99.1%	- 0.9%	101.2%	97.4%	- 3.8%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.2	0.5	- 58.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

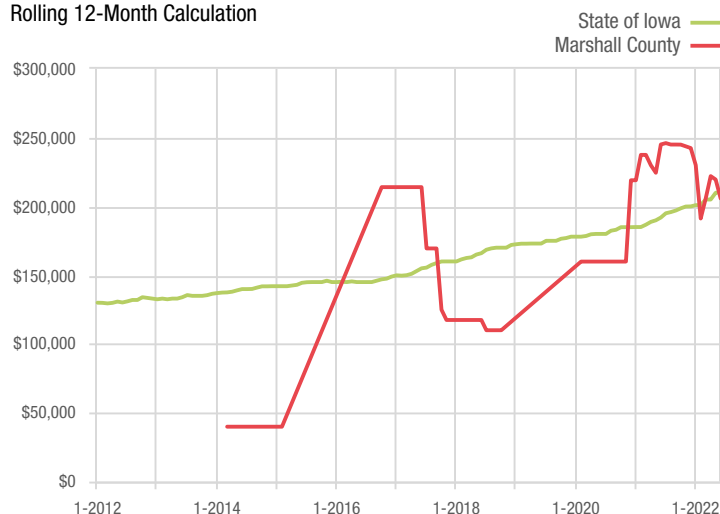
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.