Local Market Update – June 2022A Research Tool Provided by Iowa Association of REALTORS®



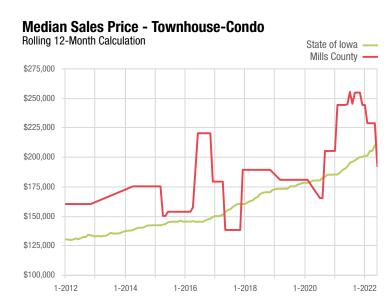
Mills County

Single-Family Detached	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	8	16	+ 100.0%	62	84	+ 35.5%	
Pending Sales	7	9	+ 28.6%	61	61	0.0%	
Closed Sales	12	17	+ 41.7%	61	57	- 6.6%	
Days on Market Until Sale	8	6	- 25.0%	30	16	- 46.7%	
Median Sales Price*	\$170,300	\$335,000	+ 96.7%	\$169,000	\$225,000	+ 33.1%	
Average Sales Price*	\$256,683	\$342,753	+ 33.5%	\$221,087	\$290,358	+ 31.3%	
Percent of List Price Received*	100.1%	101.6%	+ 1.5%	99.5%	100.4%	+ 0.9%	
Inventory of Homes for Sale	7	21	+ 200.0%		_	_	
Months Supply of Inventory	0.7	2.3	+ 228.6%				

Townhouse-Condo		June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change		
New Listings	0	0	0.0%	12	0	- 100.0%		
Pending Sales	0	0	0.0%	4	0	- 100.0%		
Closed Sales	1	0	- 100.0%	2	0	- 100.0%		
Days on Market Until Sale	102		_	52	_	_		
Median Sales Price*	\$265,000		_	\$254,500				
Average Sales Price*	\$265,000		_	\$254,500	_	_		
Percent of List Price Received*	100.0%		_	99.0%		_		
Inventory of Homes for Sale	0	0	0.0%		_			
Months Supply of Inventory			_			_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Mills County \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 1-2012 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.