

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

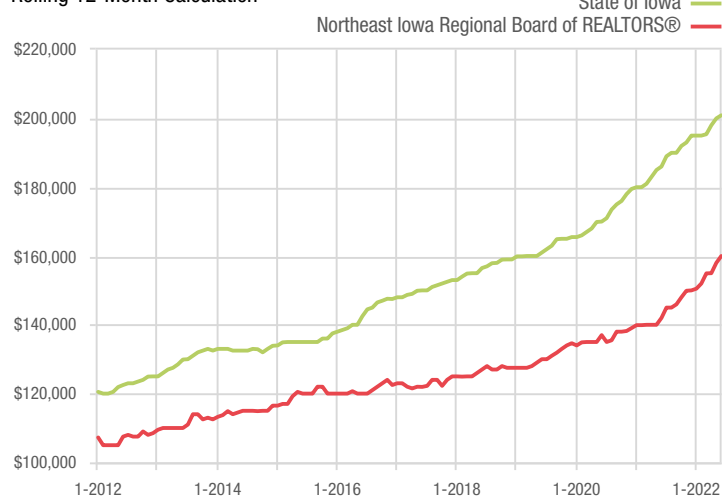
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	482	461	- 4.4%	2,195	2,071	- 5.6%
Pending Sales	403	362	- 10.2%	2,135	1,871	- 12.4%
Closed Sales	447	404	- 9.6%	1,788	1,674	- 6.4%
Days on Market Until Sale	33	23	- 30.3%	50	31	- 38.0%
Median Sales Price*	\$164,950	\$182,000	+ 10.3%	\$144,900	\$166,900	+ 15.2%
Average Sales Price*	\$197,809	\$217,344	+ 9.9%	\$174,478	\$193,054	+ 10.6%
Percent of List Price Received*	98.4%	101.5%	+ 3.2%	97.3%	99.3%	+ 2.1%
Inventory of Homes for Sale	475	428	- 9.9%	—	—	—
Months Supply of Inventory	1.4	1.4	0.0%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	32	30	- 6.3%	124	145	+ 16.9%
Pending Sales	25	21	- 16.0%	128	125	- 2.3%
Closed Sales	19	28	+ 47.4%	111	108	- 2.7%
Days on Market Until Sale	58	21	- 63.8%	73	25	- 65.8%
Median Sales Price*	\$152,000	\$216,200	+ 42.2%	\$175,000	\$188,250	+ 7.6%
Average Sales Price*	\$155,605	\$214,482	+ 37.8%	\$174,872	\$196,747	+ 12.5%
Percent of List Price Received*	99.8%	101.6%	+ 1.8%	97.6%	100.8%	+ 3.3%
Inventory of Homes for Sale	22	32	+ 45.5%	—	—	—
Months Supply of Inventory	1.1	1.8	+ 63.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

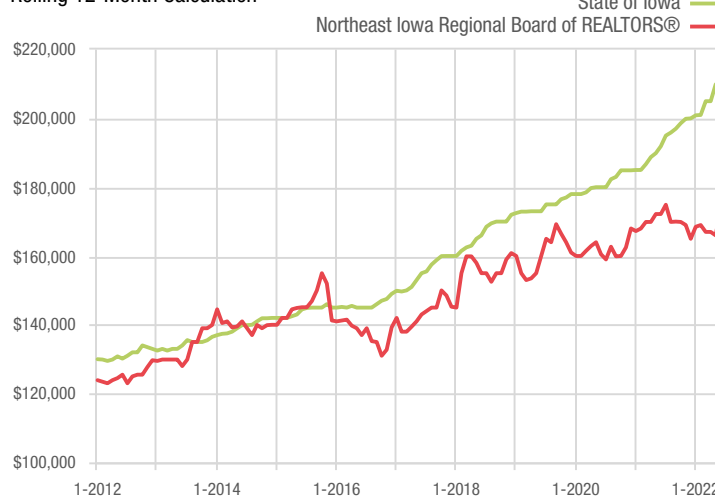
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of July 15, 2022. All data from the multiple listing services in the state of Iowa. | Report © 2022 ShowingTime.