Local Market Update – June 2022A Research Tool Provided by Iowa Association of REALTORS®



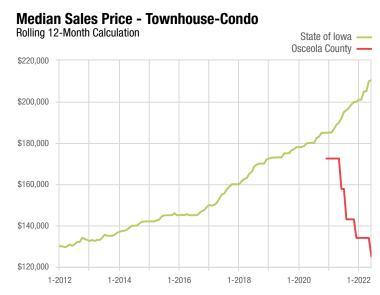
Osceola County

Single-Family Detached		June			Year to Date	
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	5	13	+ 160.0%	32	53	+ 65.6%
Pending Sales	3	8	+ 166.7%	26	38	+ 46.2%
Closed Sales	6	13	+ 116.7%	25	33	+ 32.0%
Days on Market Until Sale	59	67	+ 13.6%	84	74	- 11.9%
Median Sales Price*	\$197,450	\$138,000	- 30.1%	\$134,200	\$134,500	+ 0.2%
Average Sales Price*	\$205,317	\$143,415	- 30.1%	\$149,852	\$148,144	- 1.1%
Percent of List Price Received*	97.8%	93.2%	- 4.7%	96.0%	96.0%	0.0%
Inventory of Homes for Sale	10	25	+ 150.0%		_	
Months Supply of Inventory	1.9	5.3	+ 178.9%			

Townhouse-Condo		June			Year to Date	
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	90		_	90	_	_
Median Sales Price*	\$143,000		_	\$143,000		
Average Sales Price*	\$143,000		_	\$143,000	_	_
Percent of List Price Received*	100.0%		_	100.0%		
Inventory of Homes for Sale	1	0	- 100.0%	_	_	
Months Supply of Inventory	1.0	_	_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Osceola County • \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.