

# Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Pottawattamie County

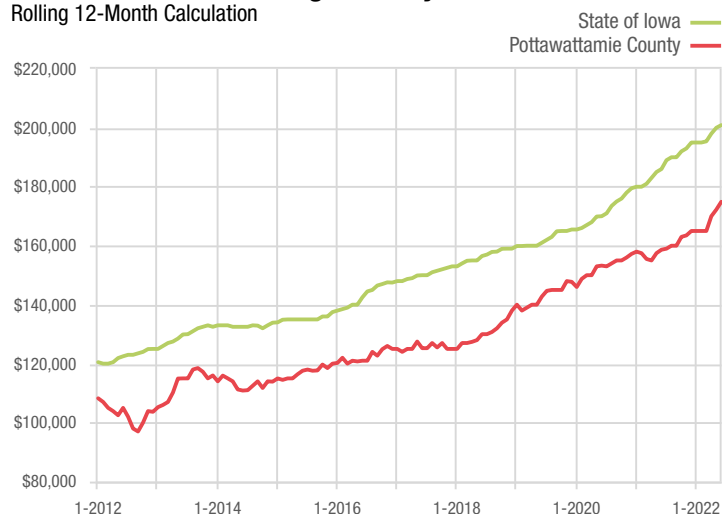
| Single-Family Detached          | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 6-2021  | Thru 6-2022 | % Change |
| New Listings                    | 157       | 156       | - 0.6%   | 728          | 709         | - 2.6%   |
| Pending Sales                   | 122       | 115       | - 5.7%   | 663          | 613         | - 7.5%   |
| Closed Sales                    | 130       | 141       | + 8.5%   | 604          | 561         | - 7.1%   |
| Days on Market Until Sale       | 12        | 10        | - 16.7%  | 15           | 14          | - 6.7%   |
| Median Sales Price*             | \$185,850 | \$190,755 | + 2.6%   | \$159,500    | \$178,000   | + 11.6%  |
| Average Sales Price*            | \$218,411 | \$235,396 | + 7.8%   | \$198,153    | \$217,190   | + 9.6%   |
| Percent of List Price Received* | 102.8%    | 101.2%    | - 1.6%   | 100.8%       | 100.7%      | - 0.1%   |
| Inventory of Homes for Sale     | 81        | 95        | + 17.3%  | —            | —           | —        |
| Months Supply of Inventory      | 0.7       | 0.9       | + 28.6%  | —            | —           | —        |

| Townhouse-Condo                 | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 6-2021  | Thru 6-2022 | % Change |
| New Listings                    | 4         | 3         | - 25.0%  | 37           | 21          | - 43.2%  |
| Pending Sales                   | 4         | 1         | - 75.0%  | 37           | 15          | - 59.5%  |
| Closed Sales                    | 4         | 3         | - 25.0%  | 27           | 16          | - 40.7%  |
| Days on Market Until Sale       | 5         | 3         | - 40.0%  | 25           | 5           | - 80.0%  |
| Median Sales Price*             | \$253,500 | \$255,000 | + 0.6%   | \$227,000    | \$237,992   | + 4.8%   |
| Average Sales Price*            | \$251,125 | \$222,000 | - 11.6%  | \$230,858    | \$239,437   | + 3.7%   |
| Percent of List Price Received* | 99.0%     | 103.7%    | + 4.7%   | 99.7%        | 102.1%      | + 2.4%   |
| Inventory of Homes for Sale     | 4         | 7         | + 75.0%  | —            | —           | —        |
| Months Supply of Inventory      | 0.6       | 2.1       | + 250.0% | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

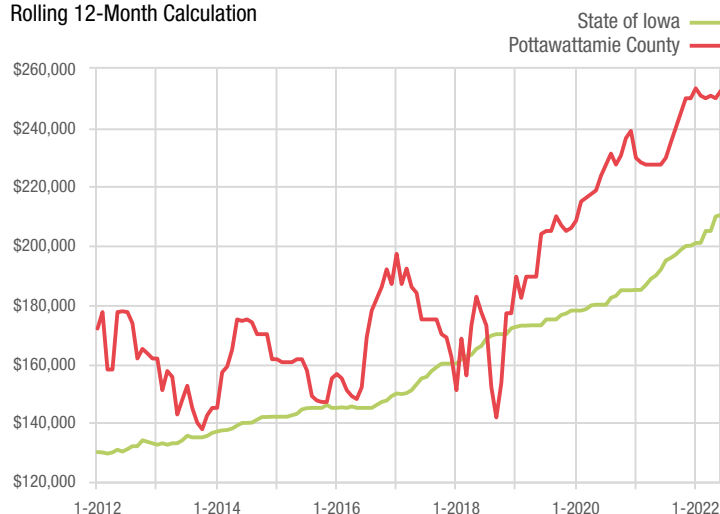
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.