

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

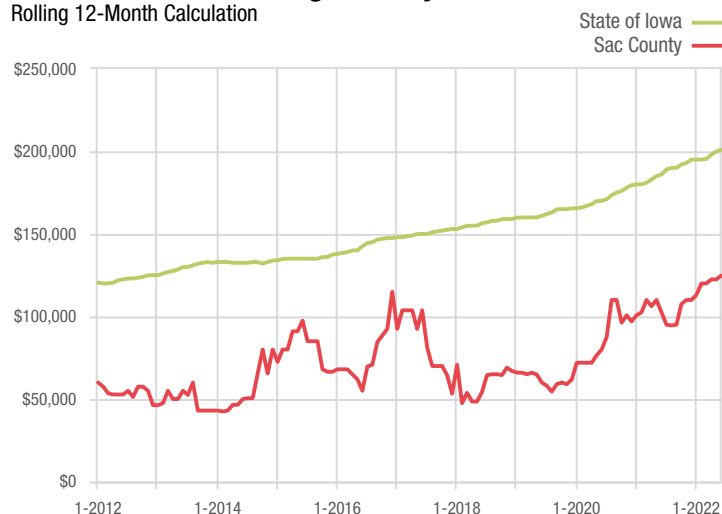
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	8	4	- 50.0%	41	15	- 63.4%
Pending Sales	11	4	- 63.6%	37	17	- 54.1%
Closed Sales	8	1	- 87.5%	28	14	- 50.0%
Days on Market Until Sale	91	6	- 93.4%	89	109	+ 22.5%
Median Sales Price*	\$87,450	\$48,500	- 44.5%	\$100,000	\$138,650	+ 38.7%
Average Sales Price*	\$130,175	\$48,500	- 62.7%	\$109,257	\$210,952	+ 93.1%
Percent of List Price Received*	98.4%	85.1%	- 13.5%	94.3%	96.7%	+ 2.5%
Inventory of Homes for Sale	11	2	- 81.8%	—	—	—
Months Supply of Inventory	1.6	0.4	- 75.0%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	158	—	—
Median Sales Price*	—	—	—	\$107,000	—	—
Average Sales Price*	—	—	—	\$107,000	—	—
Percent of List Price Received*	—	—	—	93.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

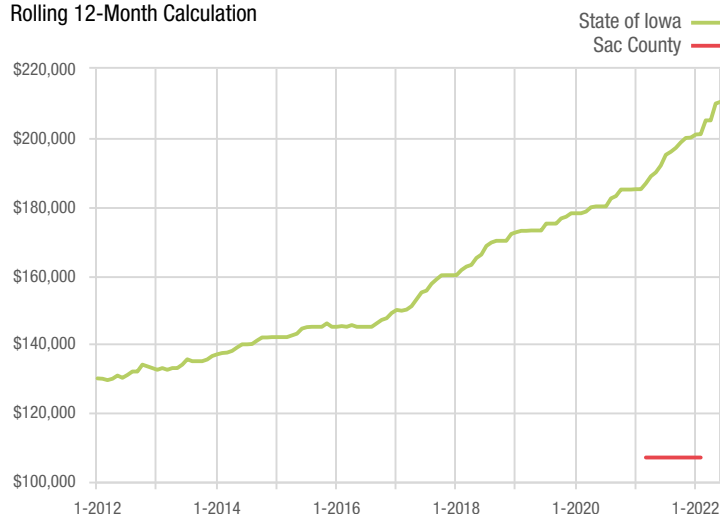
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.