

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Washington County

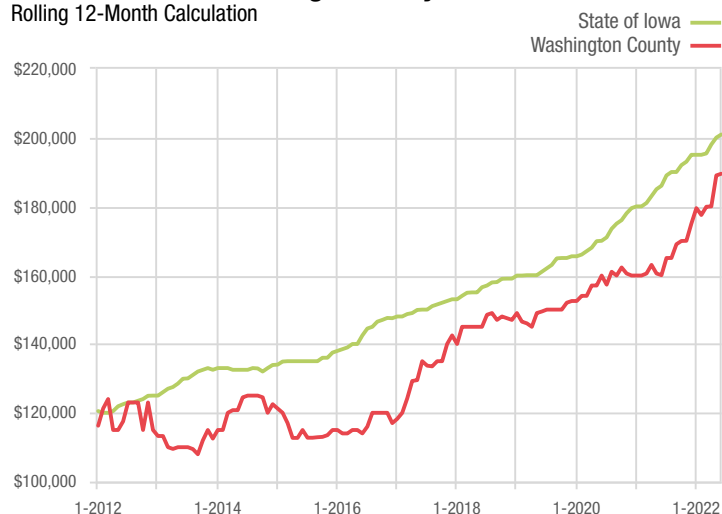
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	40	22	- 45.0%	179	174	- 2.8%
Pending Sales	34	26	- 23.5%	142	150	+ 5.6%
Closed Sales	37	36	- 2.7%	129	149	+ 15.5%
Days on Market Until Sale	37	32	- 13.5%	42	47	+ 11.9%
Median Sales Price*	\$165,000	\$175,000	+ 6.1%	\$165,000	\$180,000	+ 9.1%
Average Sales Price*	\$191,343	\$202,750	+ 6.0%	\$177,911	\$208,057	+ 16.9%
Percent of List Price Received*	97.7%	99.7%	+ 2.0%	98.3%	98.9%	+ 0.6%
Inventory of Homes for Sale	55	52	- 5.5%	—	—	—
Months Supply of Inventory	2.1	1.9	- 9.5%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	3	5	+ 66.7%	21	22	+ 4.8%
Pending Sales	4	3	- 25.0%	15	11	- 26.7%
Closed Sales	3	4	+ 33.3%	13	12	- 7.7%
Days on Market Until Sale	93	70	- 24.7%	48	72	+ 50.0%
Median Sales Price*	\$197,500	\$209,343	+ 6.0%	\$129,000	\$228,000	+ 76.7%
Average Sales Price*	\$213,833	\$224,547	+ 5.0%	\$163,262	\$225,341	+ 38.0%
Percent of List Price Received*	99.7%	100.3%	+ 0.6%	98.9%	99.6%	+ 0.7%
Inventory of Homes for Sale	14	19	+ 35.7%	—	—	—
Months Supply of Inventory	5.7	7.1	+ 24.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

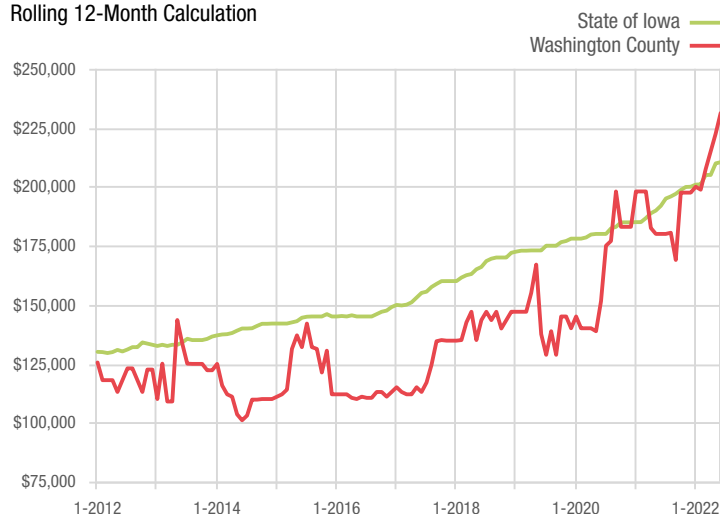
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.