

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

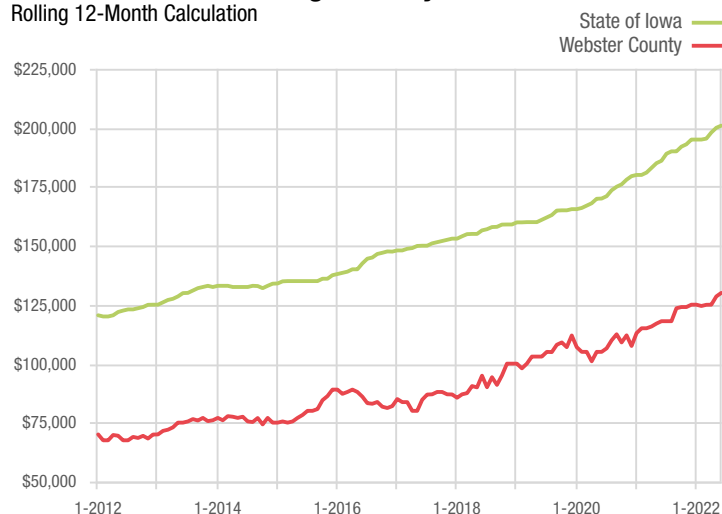
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	61	57	- 6.6%	240	279	+ 16.3%
Pending Sales	45	16	- 64.4%	220	196	- 10.9%
Closed Sales	36	41	+ 13.9%	182	199	+ 9.3%
Days on Market Until Sale	54	33	- 38.9%	56	42	- 25.0%
Median Sales Price*	\$154,000	\$155,000	+ 0.6%	\$120,000	\$130,000	+ 8.3%
Average Sales Price*	\$163,625	\$187,283	+ 14.5%	\$136,401	\$152,228	+ 11.6%
Percent of List Price Received*	97.0%	98.0%	+ 1.0%	95.8%	95.9%	+ 0.1%
Inventory of Homes for Sale	65	103	+ 58.5%	—	—	—
Months Supply of Inventory	1.7	2.8	+ 64.7%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	0	- 100.0%	6	4	- 33.3%
Pending Sales	3	0	- 100.0%	11	5	- 54.5%
Closed Sales	2	0	- 100.0%	7	5	- 28.6%
Days on Market Until Sale	24	—	—	90	51	- 43.3%
Median Sales Price*	\$118,000	—	—	\$78,000	\$80,000	+ 2.6%
Average Sales Price*	\$118,000	—	—	\$133,000	\$127,200	- 4.4%
Percent of List Price Received*	92.7%	—	—	93.0%	95.5%	+ 2.7%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.5	0.8	+ 60.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

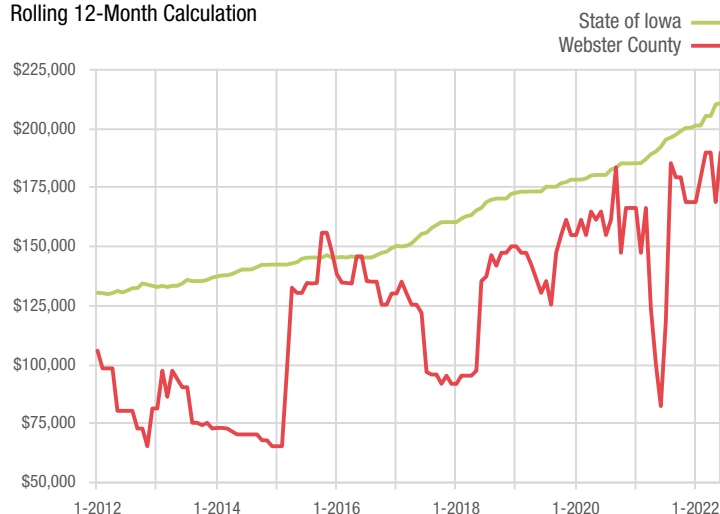
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.