

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

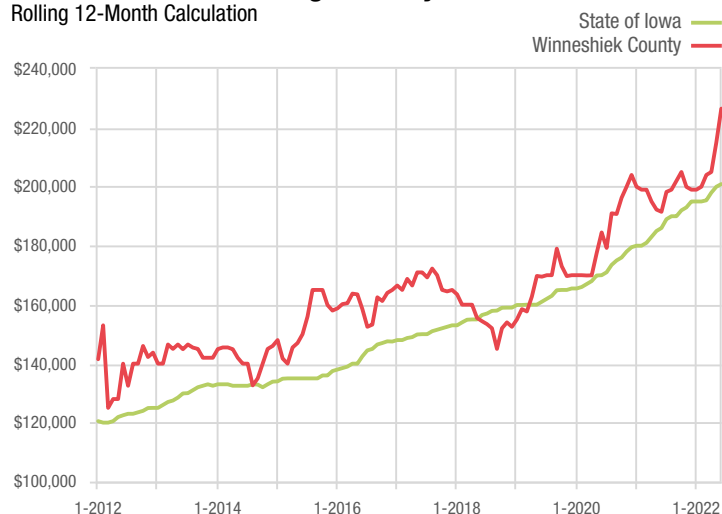
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	22	22	0.0%	122	120	- 1.6%
Pending Sales	22	24	+ 9.1%	113	115	+ 1.8%
Closed Sales	24	29	+ 20.8%	88	87	- 1.1%
Days on Market Until Sale	12	32	+ 166.7%	36	22	- 38.9%
Median Sales Price*	\$245,500	\$299,000	+ 21.8%	\$180,055	\$252,500	+ 40.2%
Average Sales Price*	\$253,668	\$339,059	+ 33.7%	\$223,937	\$291,063	+ 30.0%
Percent of List Price Received*	99.7%	99.6%	- 0.1%	97.3%	99.3%	+ 2.1%
Inventory of Homes for Sale	19	13	- 31.6%	—	—	—
Months Supply of Inventory	1.1	0.8	- 27.3%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	2	0.0%	7	12	+ 71.4%
Pending Sales	1	1	0.0%	15	8	- 46.7%
Closed Sales	0	1	—	15	10	- 33.3%
Days on Market Until Sale	—	26	—	211	51	- 75.8%
Median Sales Price*	—	\$196,000	—	\$250,000	\$285,000	+ 14.0%
Average Sales Price*	—	\$196,000	—	\$249,520	\$253,131	+ 1.4%
Percent of List Price Received*	—	93.3%	—	97.5%	99.3%	+ 1.8%
Inventory of Homes for Sale	1	6	+ 500.0%	—	—	—
Months Supply of Inventory	0.4	4.2	+ 950.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

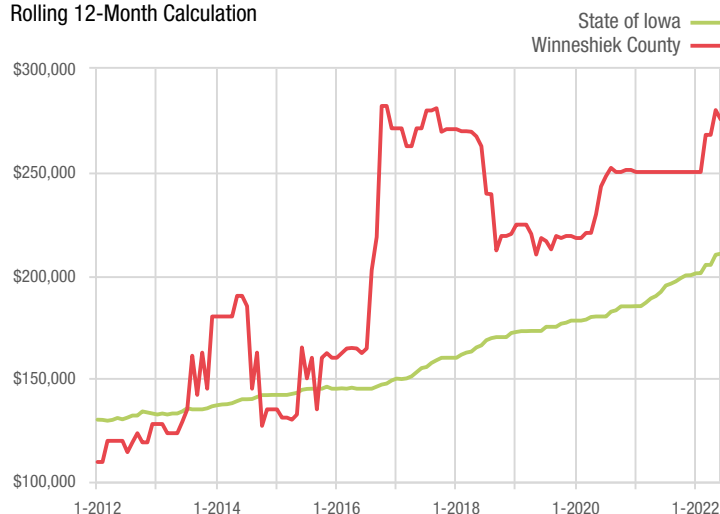
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.