

Local Market Update – June 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

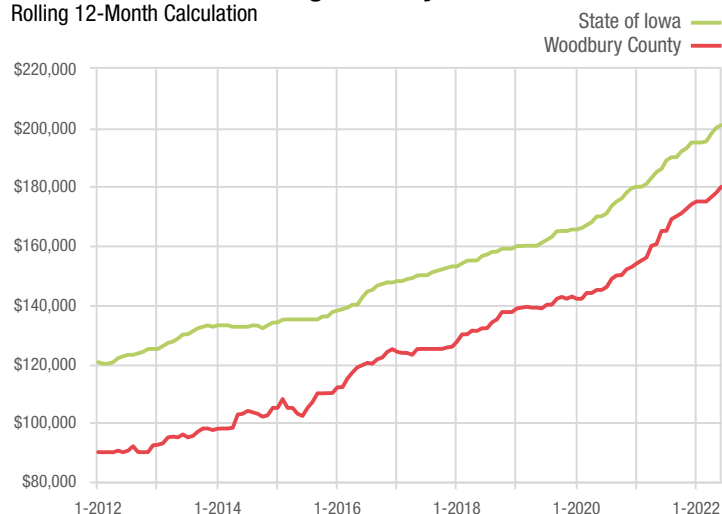
Single-Family Detached	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	156	148	- 5.1%	663	596	- 10.1%
Pending Sales	129	111	- 14.0%	616	535	- 13.1%
Closed Sales	143	97	- 32.2%	550	479	- 12.9%
Days on Market Until Sale	15	9	- 40.0%	23	23	0.0%
Median Sales Price*	\$185,000	\$200,000	+ 8.1%	\$169,775	\$185,000	+ 9.0%
Average Sales Price*	\$204,936	\$247,123	+ 20.6%	\$193,172	\$215,807	+ 11.7%
Percent of List Price Received*	100.6%	101.6%	+ 1.0%	99.5%	99.9%	+ 0.4%
Inventory of Homes for Sale	97	112	+ 15.5%	—	—	—
Months Supply of Inventory	0.9	1.2	+ 33.3%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	5	6	+ 20.0%	56	45	- 19.6%
Pending Sales	8	6	- 25.0%	66	39	- 40.9%
Closed Sales	17	7	- 58.8%	63	36	- 42.9%
Days on Market Until Sale	125	46	- 63.2%	96	40	- 58.3%
Median Sales Price*	\$255,000	\$215,000	- 15.7%	\$234,000	\$250,000	+ 6.8%
Average Sales Price*	\$254,176	\$219,571	- 13.6%	\$231,832	\$246,445	+ 6.3%
Percent of List Price Received*	99.4%	100.3%	+ 0.9%	99.5%	100.7%	+ 1.2%
Inventory of Homes for Sale	13	14	+ 7.7%	—	—	—
Months Supply of Inventory	1.4	2.1	+ 50.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

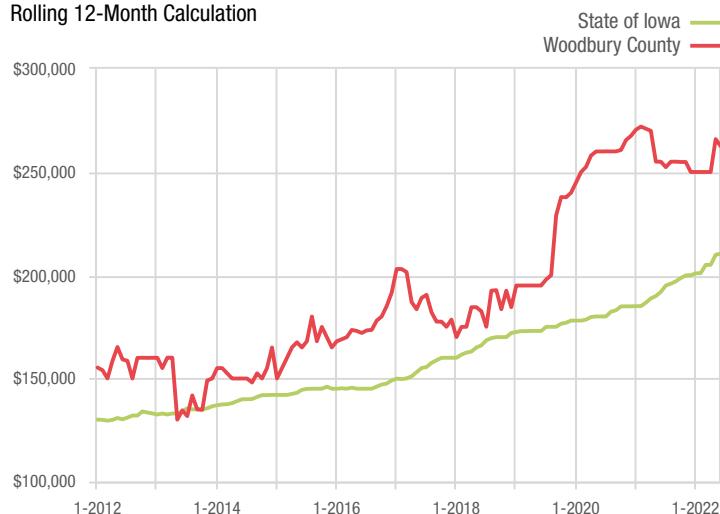
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.